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CUMBERLAND ★ COUNTY ★ NORTH CAROLINA

BOARD OF COMMISSIONERS

CANDICE WHITE
Clerk to the Board

KELLIE BEAM
Deputy Clerk

MEMORANDUM

TO: Finance Committee Members (Commissioners Edge, Council and Melvin)
FROM: Candice H. White, Clerk to the Board CW
DATE: October 29, 2012
SUBJECT: Finance Committee Meeting – Thursday, November 1, 2012

There will be a regular meeting of the Finance Committee on Thursday, November 1, 2012 at 9:30 AM in Room 564 of the Cumberland County Courthouse.

AGENDA

1. Approval of Minutes – October 4, 2012 Meeting **(Pg. 2)**
2. Presentation of Crown Coliseum Annual Business Plan Report **(Pg. 11)**
3. Report by Dr. Mark Chandler, Medical Director, on Mental Health Clinic Services through October 25, 2012 **(Pg. 22)**
4. Consideration of Mental Health Funding in the Amount of \$1,217,894 **(Pg. 29)**
5. Review of Monthly Financial Report **(Pg. 31)**
6. Other Matters of Business **(No Materials)**

cc: Board of Commissioners
Administration
Howard Abner, Assistant Finance Director
Tammy Gillis, Senior Internal Auditor
Legal
County Department Head(s)
Sunshine List

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CUMBERLAND COUNTY FINANCE COMMITTEE
NEW COURTHOUSE, 117 DICK STREET, 5TH FLOOR, ROOM 564
OCTOBER 4, 2012 - 9:30AM
MINUTES

MEMBERS PRESENT: Commissioner Kenneth Edge, Chairman
Commissioner Jeannette Council
Commissioner Ed Melvin

OTHER COMMISSIONERS
PRESENT: Commissioner Jimmy Keefe
Commissioner Marshall Faircloth

OTHERS: Amy Cannon, Deputy County Manager
James Lawson, Assistant County Manager
Rick Moorefield, County Attorney
Howard Abner, Assistant Finance Director
Buck Wilson, Health Department Director
Daniel Ortiz, Environmental Health Supervisor
Tony Ferguson, Environmental Health
Callie Gardner, Day Reporting Center/Pre-Trial
Sally Shutt, Chief Public Information Director
Candice H. White, Clerk to the Board
Press

Commissioner Edge called the meeting to order.

1. APPROVAL OF MINUTES – September 6, 2012 Regular Meeting

MOTION: Commissioner Melvin moved to approve the minutes.
SECOND: Commissioner Edge
VOTE: UNANIMOUS (3-0)

2. PRESENTATION ON FOOD AND LODGING SECTION OF THE ENVIRONMENTAL
HEALTH DIVISION

Commissioner Edge called on Buck Wilson, Health Department Director, who provided the following presentation. Mr. Wilson stated Commissioner Edge requested that he provide a presentation of food and lodging services provided by the county, the cost to the county to provide those services and what the state provides for the same.

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Food and Lodging Division Handles:

- Permitting and Inspections
- Special Events
- Complaints
- Food Borne Illness Investigations
- Smoke Free Investigations NC
- Plan Reviews for Restaurants/Food Establishments

Environmental Health Food and Lodging Division Handles:

- Writing Permits for All New Food Handling Establishments
- Temporary Food Establishments (TFE's) and Mobile Food Units
- Performs Quarterly, Bi-annual, and Annual Inspections Depending on the Establishment

Total Establishments:

• Restaurants	665
• Food Stands	146
• Schools/Cafeterias	248
• Seafood Markets	7
• Meat Markets	32
• Motels and Hotels	60
• Institutions	36
• Day Cares	371
• Residential Cares	221
• Totals:	1,786

Total Inspections:

• Restaurants	1927
• Food Stands	271
• Schools	436
• Seafood Markets	17
• Meat Markets	96
• Motels and Hotel	55
• Institutions	94
• Day Cares	713
• Residential Care	113
• Other Inspections	454
• Totals:	4176

Establishment Site Visits:

• Transitional Visits	31
• Construction Visits	417
• Provisional and Critical Violation Visits	516
• Total Site Visits:	964

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Additional Duties:

- Teach Food Service Class in Conjunction with FTCC
- Educational Classes for School System
- Non-Profit Tax Exempt Organizations
- Daycare Sanitation Class
- Answer Questions for the Public and Other Agencies

Total Cost for Food and Lodging Program:

- 11 Employees Salary/Benefits
 - \$666,524
- Travel
 - \$19,097.32
- Total Cost
 - \$685,621.32

State Reimbursement:

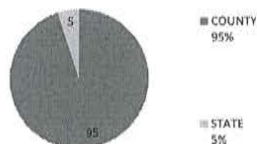
- State Reimbursement 2012
 - \$28,900 – Fairly Standard Across the State

Mr. Wilson explained there is a \$75.00 inspection charge per establishment and the state keeps one-third and sends two-thirds to the county. Mr. Wilson stated it costs much more than \$75.00 to provide the inspections.

County Funding:

- 95 % County Funded (Roughly \$656,000)

Program Funding:



Mr. Wilson explained the Environmental Health fees as presented below are set by the Board of Health and the Board of Commissioners determines whether it wants to approve the fees.

Current Fees:

• Septic Tank Permit & Soil Evaluation/Expansion Permit	\$400.00
• Repair Permit	\$25.00
• Redraw Plot Plan without visit	\$25.00
• Redraw Plot Plan with visit	\$125.00
• Call Back Fee	\$75.00
• New Well Permit (Irrigation/Agricultural) No Water Sample	\$275.00
• Expansion w/Pool or Room Addition	\$230.00
• New Well Permit, Inspection & Water Samples (Chem; Bact & Nitrate)	\$320.00
• Water Sample – Compliance Bacteriological	\$100.00

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• Water Sample – Bacteriological	\$45.00
• Water Sample – Organic	\$45.00
• Water Sample – Petroleum/Pesticide	\$50.00
• Water Sample – Nitrate	\$40.00
• Inspection of Existing Septic Tank in Mobile Home Park (AIW)	\$90.00
• Inspection of Existing Septic Tank for MH for relocation (occupancy)	\$90.00
• Inspection of Existing Septic Tank for Reuse or Change of Use	\$90.00
• Public Swimming Pool/Seasonal	\$200.00
• Public Swimming Pool/Year Round	\$225.00
• Public Swimming Pool Plan Review	\$150.00
• Tattoo License – Permanent Location	\$250.00
• Tattoo License – Conventions	\$150.00
• Solid Waste Transporter Permit	\$50.00
• Inspection per Vehicle	\$10.00
• Swill Feeder Permit	\$5.00
• Building Demolition/Relocation (Rodent Inspection)	\$50.00
• Plan Review Food Service Establishment	\$200.00

Food and Lodging Fee

- Currently Not Established by County Commissioners
- Legislative Plans

Mr. Wilson explained the Board of Commissioners is not responsible for setting the food and lodging fees because they are set by the state. Mr. Wilson stated were a law to be enacted that would enable the Board of Commissioners to set the food and lodging fees, the Board could decide it did not want to raise the fees on restaurants and continue to contribute the \$656,000. Mr. Wilson further stated he did feel the total cost for the program could be recouped but there might be a reduction in the cost to the county with the implementation of a user fee.

Mr. Wilson stated he has been working with the Environmental Health Division on the state level for about ten years in an effort to give Boards of Commissioners local control; however, efforts have frequently been tabled due to the political influence of restaurant association lobbyists. Mr. Wilson stated this is the first year in which the restaurant association appears to want to try figure out a way to recoup some of the costs through fees; however, he disagrees with the direction the restaurant association is taking. Mr. Wilson stated the restaurant association's direction is to raise the state fee because the state retains a certain amount of the dollars and were the fees to be set at the local level, their concern is that the state will not get its money. Mr. Wilson stated efforts for local control over the past ten years have always included holding the state harmless so it would continue to receive 10% to cover its administrative costs. Mr. Wilson stated he feels Boards of Commissioners should decide the fees and suggested that this effort could be supported by the North Carolina Association of County Commissioners (NCACC). Mr. Wilson responded to questions.

Commissioner Edge stated he would like to see a comparison of how much money the state collects statewide and how it is relative to Cumberland County. Commissioner Edge stated were Boards of Commissioners able to set food and lodging fees, the state

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could continue to be held harmless and counties could then charge some fee for their inspections.

3. DISCUSSION REGARDING COMMUNITY FUNDING

Amy Cannon, Deputy County Manager, stated during the Board of Commissioners' June 11 and 12, 2012 budget work session, there had been considerable discussion regarding funding for community organizations. Ms. Cannon referenced Cumberland County's community funding list as indicated below:

Account No.	General Fund	Organization	FY2012 Adopted	FY2012 Adopted
442	4440 5026	Airborne Special Operations Museum	200,000	200,000
442	4440 5004	Arts Council	80,000	80,000
437	4380 344G	Boys and Girls Club	0	10,000
412	4195 3419	BRAC-Regional Alliance	20,500	35,000
442	4440 5067	Cape Fear Botanical Garden	6,642	6,642
412	4195 3419	Cape Fear Botanical Garden- Capital Project	100,000	0
432	4333 5066	Cape Fear Regional Bureau for Community Action	12,150	12,150
442	4440 315T	Cape Fear River Assembly	0	11,674
437	4380 5038	Center for Economic Empowerment & Development	10,625	10,625
437	4380 5014	CC Coordinating Council on Older Adults/RSVP	93,004	105,489
412	4195 315D	CC Veterans Council	1,000	1,000
437	4380 5010	Child Advocacy Center	39,768	39,768
437	4380 345R	Communicare	40,000	40,000
432	4333 5070	Contact	6,874	6,874
450	4520 5050	Fayetteville- Cumberland County Chamber of Commerce	410,000	410,000
450	4529 350T	Fay-Cumberland County Chamber Commerce- shell building	125,000	0

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432	4333	5069	HIV Task Force	5,978	5,978
450	4520	3419	Hope Mills Chamber of Commerce	0	35,000
412	4195	5080	Mid Carolina Council of Governments	189,554	195,746
412	4195	5080	Mid Carolina Council of Governments- In Home Aides	0	24,734
432	4333	3851	N.C. Division of Vocational Rehabilitation	59,214	63,276
426	4295	5606	N.C. Forest Service	122,200	135,596
437	4380	5015	Salvation Army	29,700	29,000
437	4380	5030	Salvation Army Seasonal	6,277	6,000
442	4440	3393	SE NC Radio Reading	7,500	7,500
437	4380	5013	Second Harvest Food Bank of Southeast NC	15,000	15,000
450	4529	3123	Southeastern Economic Development Commission	31,943	31,943
450	4520	315E	Spring Lake Chamber of Commerce	35,000	35,000
437	4380	5036	Teen Involvement Program	5,978	5,978
442	4440	3419	T.J. Robinson Life Center	0	0
437	4380	5017	United Way - 211	0	5,500
Total General Fund				1,653,907	1,565,473

Ms. Cannon stated each year the county's Finance Department works closely with the Legal Department and when funding packets are sent to outside agencies during the February timeframe, and in order for an agency to be considered for funding, the agencies have to have a non-profit status or 501(c)(3) which is kept on file along with a list of the agency's board members and their mission. Ms. Cannon stated the county looks at the type of services and functions the agency provides to see whether they fit the county's mission for a public purpose before bringing forward to the Board of Commissioners. Ms. Cannon stated if an agency is selected for funding, the county enters into a contractual agreement through the Legal Department which includes specific requirements such as financial accountability through an annual audit. Ms. Cannon stated agencies selected for funding must submit to the county on a quarterly basis a written report or form that lists all of their funding sources, the amount received from those funding sources and a detailed listing of expenditures. Ms. Cannon stated the county

DRAFT

reimburses agencies based on what they have spent and the services that have been provided during the quarter based on the contractual agreement. Ms. Cannon stated Cumberland County's process is fairly similar to that of Durham and Wake counties but the county does not have a written policy to reduce or limit funding.

Commissioner Keefe referenced community funding as adopted in FY2012 and FY2013 and stated it appears that funding for some of the agencies may roll over from year to year. Commissioner Keefe he would like to know the amount of their fund balances because many of the agencies may have significant fund balances and yet the county continues to fund them. Commissioner Keefe stated this could include for example the Fayetteville Regional Chamber, the Airborne and Special Operations Museum, the Arts Council, and the Boys and Girls Club. Commissioner Keefe stated in-kind contributions have value and in order to have a true picture, in-kind contributions should be shown.

Ms. Cannon advised the county has contractual agreements to provide funding for the N. C. Forestry Service, the Division of Vocational Rehabilitation and the Mid-Carolina Council of Governments.

Commissioner Edge stated community funding is a topic of discussion each year as part of the budget process and if cuts are to be made to organizations, they need to be notified ahead of time and the cuts need to be done in increments. Ms. Cannon stated over the years as funding for county departments has had to be cut, efforts have been made to apply the same percentage reductions to outside agencies whose funding could be cut.

Commissioner Edge noted many counties have removed funding for economic development from their community funded agencies and have established it as a separately funded item. Commissioner Keefe stated the county could fund economic development as a separate item, find out where the funds go, and get away from Chambers of Commerce which are funded by businesses.

Consensus of the Finance Committee was for Ms. Cannon to request fund balance amounts on the application, and take the ideas as discussed and bring to the Board at budget time. Ms. Cannon stated the county will restructure the funding list and draft a policy for review by the Finance Committee.

4. UPDATE REGARDING THE TREATMENT FOR EFFECTIVE COMMUNITY SUPERVISION (TECS) PROGRAM

James Lawson, Assistant County Manager, referenced previous updates provided to the Finance Committee regarding the Criminal Justice Partnership Program (CJPP) and the Treatment for Effective Community Supervision (TECS) Program to include correspondence from the Department of Public Safety (DPS) that the bid for TECS Program had been awarded to the Cumberland County Day Reporting Center (DRC). Mr. Lawson recalled the DRC submitted a bid for \$241,234; however, the bid award was only for \$101,542.

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Mr. Lawson stated when the DRC was funded through the CJPP, the funding included personnel and operational costs. Mr. Lawson advised under the TECS Program, funding is only provided as a reimbursement for services provided to the offenders and the services focus only on Cognitive Behavioral Intervention (CBI) and substance abuse.

Mr. Lawson stated after accessing the program and the limited amount of funds provided in the bid award, the county became concerned about its ability to provide a service that will effectively serve the population in Cumberland County, especially when it learned it would have to bear the administrative and operational costs. Mr. Lawson stated the county also has concerns about the formula the State has handed down as to how to administer the services. Mr. Lawson stated after discussing the matter with Callie Gardner, Day Reporting Center, and individuals at the state and district levels, he does not believe the county can provide the services for more than a few months over the course of year and will fall short of meeting the demands of the local population. Mr. Lawson further stated there are no provisions for supplemental funding and the county was informed it would have to do the best it could with the monies it was awarded. Mr. Lawson stated he has also learned that a lot of counties have turned the bid award down or have turned the bid award back over to the state, and that larger private organizations are in the best position to provide the services.

Mr. Lawson stated the state is confident one of the four local bidders can take on the TECS Program and provide a good service. Mr. Lawson further stated when considering all things, to include the best interest of the community, his recommendation is that the county not accept the bid award and give the state an opportunity to award the bid to a local vendor. A brief discussion followed.

MOTION: Commissioner Melvin moved to follow the recommendation of Assistant County Manager James Lawson and turn the bid award back over to the state.
SECOND: Commissioner Edge
VOTE: UNANIMOUS (3-0)

Commissioner Council stated she did not expect the local vendor to ask the county for one penny. Mr. Lawson stated this will free up space within the courthouse and since the local vendor will need close coordination to the probation office, there may be an opportunity for the space to be leased.

5. REVIEW OF MONTHLY FINANCIAL REPORT

Howard Abner, Assistant Finance Director, advised this is the final financial report for FY2013 with the exception of the audit that will be presented in the second meeting in December.

For expenditures and obligations, Mr. Abner reported all transactions except the final audit entries have been recorded in the county's financial system. Mr. Abner stated year-

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end obligations stand at 94.15% of budget versus 96.17% last year at this time, and total dollars obligated are \$3.8M less than last year.

Mr. Abner reported most functional areas are well within the 90% spending range. Mr. Abner stated Emergency Protective Services is low due to \$1.2M of unspent Viper funds and for the current year, these funds have been re-appropriated as part of the funding for the Detention Center Expansion. Mr. Abner also stated in Economic Development, the Water and Sewer Fund is under spent by \$1.0M due to the Vander W&S project. Mr. Abner further stated contracts have not been encumbered and there is \$700K of contingency funds budgeted.

With regard to revenue, Mr. Abner reported there have not been any changes in Category 10 Ad Valorem Taxes from the last report and the Ad Valorem Tax category brought in \$4M more than last year.

Mr. Abner reported in Category 20 Other Taxes, all the sales tax distributions are in and the year ended with \$2.3M over FY11 for a 6.6% increase.

Mr. Abner reported in Category 30 Unrestricted Intergovernmental, sales tax equalizations payments, which are tied in part to collections, increased \$284K or 4.4%.

Mr. Abner reported for Category 40 Restricted Intergovernmental, revenue collected as a percent of the budget will never be 100% since these revenues generally represent a reimbursement of expenditures which will never be 100%.

Mr. Abner reported for Category 50 Licenses and Permits, this category ended well at 123% from a budgetary standpoint. Mr. Abner stated Register of Deeds fees increased but that was offset by the \$75K decrease in Inspections fees.

Mr. Abner reported for Category 60 Sales and Services, fees for service were good in all areas and in total the county collected 101% of the budgeted amount for the first seven categories of revenue.

With regard to the Crown, Mr. Abner stated he believed Operating Revenue over Operating Expenses was the key financial indicator and while the numbers were in the negative, this year is showing a smaller loss than last year, \$338K.

6. OTHER MATTERS OF BUSINESS

There were no other matters of business.

There being no further business, the meeting adjourned at 10:35 a.m.



www.AtTheCrown.com
910-438-4100

**CROWN
CENTER**

1960 Coliseum Drive
Fayetteville, NC 28306

MEMORANDUM FOR THE COUNTY FINANCE COMMITTEE AGENDA NOVEMBER 1, 2012

TO: County Finance Committee
FROM: Karen Long  General Manager
DATE: October 23, 2012
SUBJECT: CROWN CENTER BUSINESS PLAN ANNUAL REPORT

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BACKGROUND:

On April 5, 2012, the first bi-annual report of the Crown Center Business Plan was presented to the County Finance Committee. At that meeting the Committee took action reducing the number of business plan reports to an annual basis commencing in October.

On September 2012, a request to postpone the October presentation to November to ensure the most updated and accurate accounting of data was submitted to and approved by Committee Chairman Edge.

At the October 23, 2012 meeting the Crown Business Plan Annual Report was presented to and approved by the Civic Center Commission.

RECOMMENDATION/PROPOSED ACTION:

For informational purposes only

ATTACHMENT:

Crown Center Business Plan Annual Report Handout

NOTE:

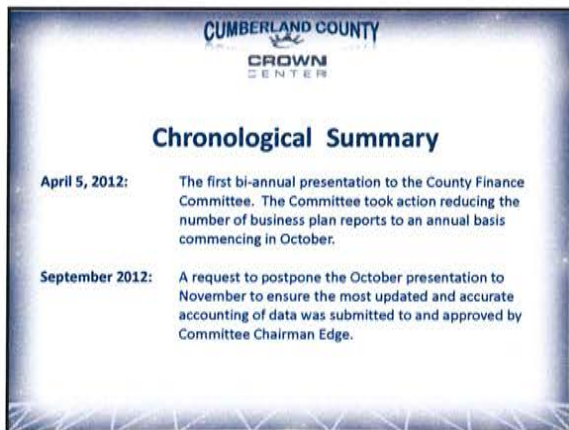
Crown Center Business Plan Annual Report Handouts were provided to the County Clerk's Office on October 23, 2012

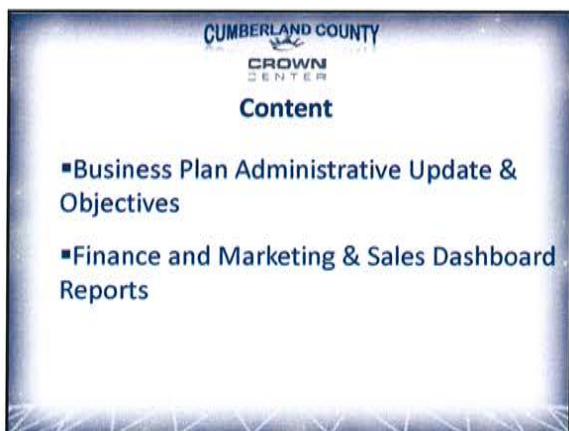


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NORTH CAROLINA

EXPERIENCE THE CROWN!



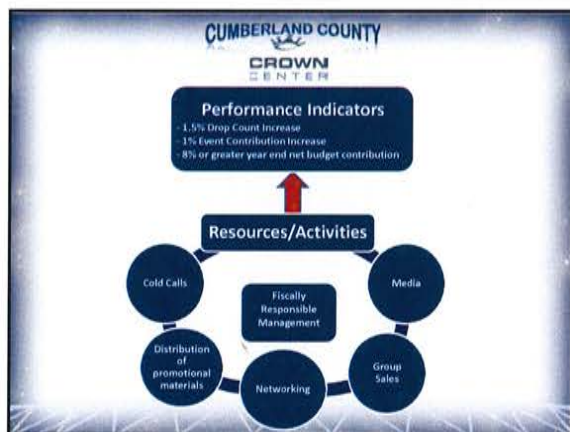




CUMBERLAND COUNTY
CROWN
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Administrative Update

Page 5: The Crown Center organizational chart was revised with Fiscal year 2012-2013 position classification & pay plan information.



CUMBERLAND COUNTY
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CENTER

Finance

CUMBERLAND COUNTY
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**Objectives & FY12-13
Performance Indicators
Goals**

CUMBERLAND COUNTY
CROWN
CENTER

Objective 1:	Performance Indicator
<ul style="list-style-type: none">▪ Increase the number of visitors/patrons to the Crown Center	<ul style="list-style-type: none">▪ Achieve 1.5% or greater increase in drop count compared to year end numbers for Fiscal Year 2012▪ Total drop count for Fiscal Year 2012 was 518,677▪ Goal: Increase drop count by 7,780 for a total of 526,457

CUMBERLAND COUNTY
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Objectives	Performance Indicator
2: Ensure equitable contracts with promoters	<ul style="list-style-type: none">▪ Achieve 1% or greater increase in event contribution compared to year end numbers for Fiscal Year 2012
3: Ensure efficient and effective staffing for events	<ul style="list-style-type: none">▪ Total event contribution for Fiscal Year 2012 was \$1,357,314
4: Ensure risk assessment is measurable for programming in relation to sponsored events	<ul style="list-style-type: none">▪ Goal: Increase event contribution by \$13,573 for a total of \$1,370,887

CUMBERLAND COUNTY
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CENTER

<p>Objective 5:</p> <ul style="list-style-type: none"> ▪ Manage the resources of the Crown Center in a fiscally responsible manner 	<p>Performance Indicator</p> <ul style="list-style-type: none"> ▪ Goal: Year-end net contribution to budget be 8% or greater of total event and non-event revenue for Fiscal Year 2013
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CUMBERLAND COUNTY
CROWN
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Fiscally Responsible Management



- Cash Requests Policy
- Ticket Office Vault Policy
- Payroll Policy
- Comply with All Cumberland County Policies

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Marketing Update


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Print Advertising Update



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Email Blast Update

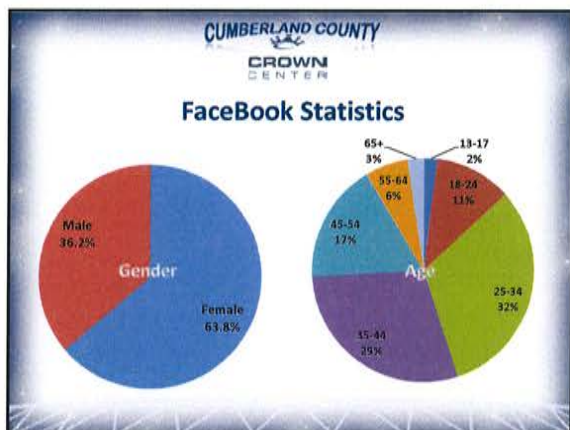


- Descriptions of upcoming events
- Calendar of future events
- Information on our sports teams
- How to purchase tickets

CUMBERLAND COUNTY
CROWN
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FaceBook Update







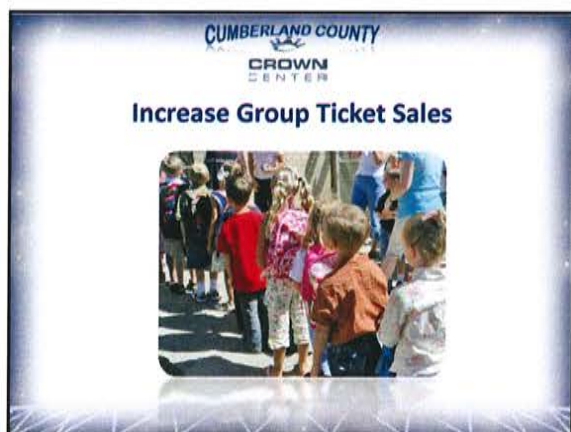


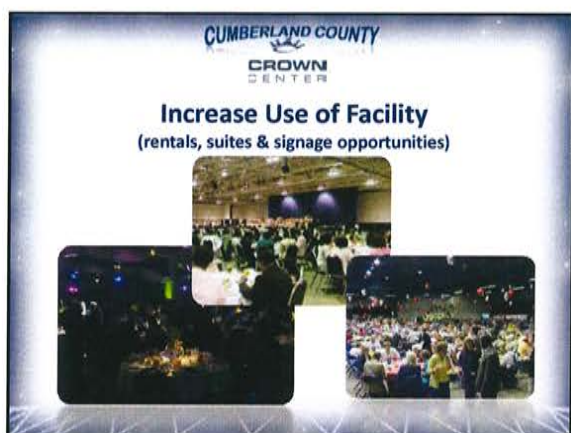




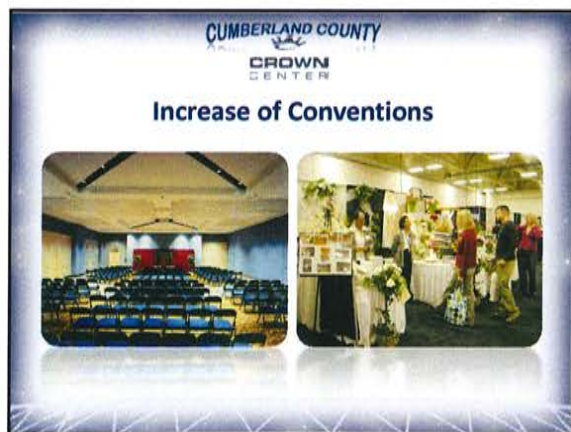


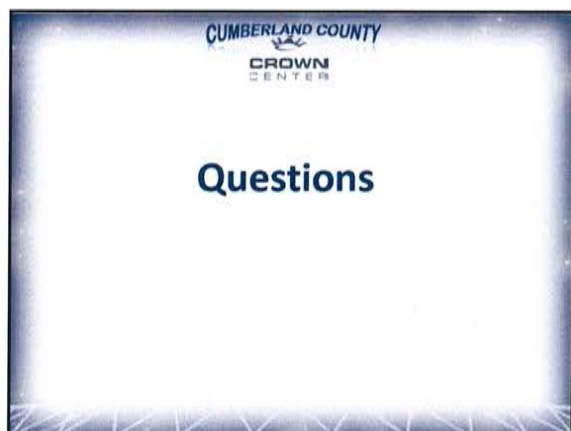








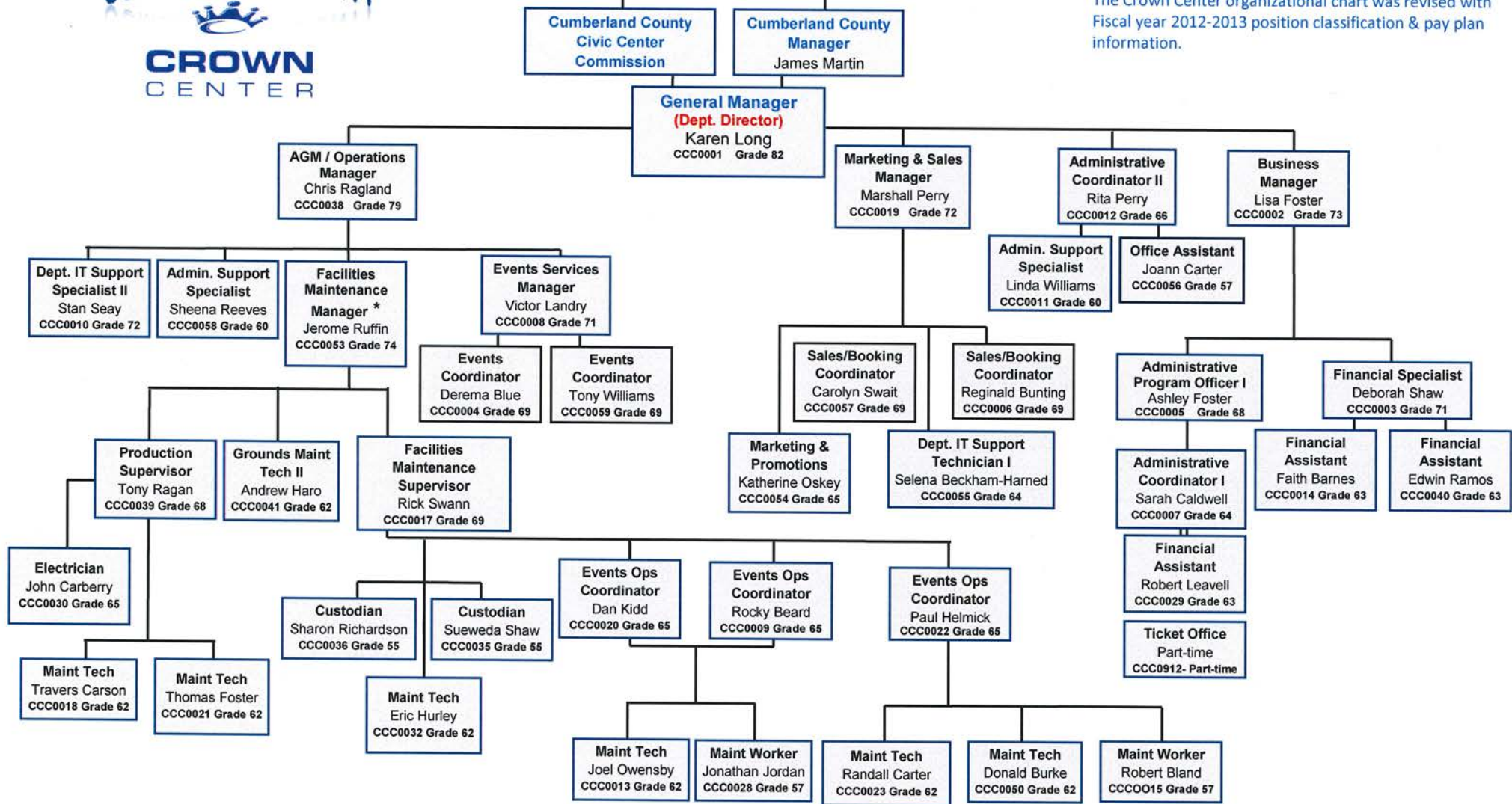






Cumberland County Board of Commissioners

Administrative Update
The Crown Center organizational chart was revised with Fiscal year 2012-2013 position classification & pay plan information.



*This position assumes managerial duties upon exhibiting complete knowledge and understanding of the Operations Section




CUMBERLAND
★ **COUNTY** ★
NORTH CAROLINA

DEPARTMENT OF PUBLIC HEALTH

MEMORANDUM FOR FINANCE COMMITTEE NOVEMBER 1, 2012 AGENDA

TO: Finance Committee

THROUGH: Amy Cannon, Deputy County Manager

FROM: Buck Wilson, Public Health Director 

DATE: October 24, 2012

SUBJECT: Update on Mental Health Clinic Services

BACKGROUND

Per the request of Mr. Jimmy Keefe, Board of Commissioner, an update will be given on Mental Health services at the Finance Committee.

Dr. Mark Chandler, Mental Health Director and Candi York, Business/Finance Manager for the LME will present on my behalf, due to previously scheduled annual leave.

Should you have any questions, I can be reached at (910) 433-3707.

BLW/tlb

Attachments (6)

cc: File

**Mental Health Clinic
Jul-12
Productivity**

	<i>Per Clinician</i>	<i>Clinic</i>
July 2012 Target Hours	147	2499
July 2011 Target Hours	140	2380

	<i>Adult</i>	<i>Child</i>
# Services Performed	1121	499
# Patients Served	687	340

Jul-12															Jul-11	
<i>Clinician #</i>	<i>Title</i>	<i># Hours Worked</i>	<i># Hours Paid</i>	<i>Total Direct Hours</i>	<i>Total Direct Time %</i>	<i>% No Shows</i>	<i>Total Patients Served</i>	<i>Medicaid</i>	<i>Medicare</i>	<i>Patient Count by Payor</i>					<i>Direct Hours</i>	<i>Direct %</i>
										<i>IPRS</i>	<i>3rd Party</i>	<i>Tricare</i>	<i>County</i>	<i>Self Pay</i>		
8	Court Psychologist	156.25	176	99.00	67%	43%	26	0	0	0	0	0	20	6	0	0%
1360	LCSW	133.75	176	53.00	36%	33%	35	12	9	10	4	0	0	0	52.75	38%
2225	Psychologist	158.5	176	91.25	62%	37%	48	15	0	18	6	9	0	0	86.5	62%
2229	Psychologist	152.25	176	53.25	36%	32%	22	6	0	10	3	3	0	0	34.75	25%
2332	LCSW	176.25	176	119.50	81%	36%	52	15	3	20	6	8	0	0	90	64%
2507	LCSW	142	176	71.25	48%	39%	35	17	1	4	5	8	0	0	79.25	57%
3154	LPC	160.5	176	93.50	64%	41%	50	22	0	18	5	5	0	0	59	42%
3453	RN	80	80	13.75	9%	8%	43	32	0	4	5	2	0	0	9.5	7%
3457	RN	183.5	176	19.25	13%	11%	53	37	0	12	2	2	0	0	12.5	9%
5101	MD	159	176	73.25	50%	25%	105	27	25	36	12	5	0	0	141.75	101%
5104	MD	84	84	46.00	31%	17%	91	21	43	16	10	1	0	0	50.25	36%
5124	Medical Director	158.5	176	27.25	19%	19%	36	9	12	11	4	0	0	0	20	14%
5126	MD	180.25	176	97.75	66%	32%	104	30	28	36	7	3	0	0	159.75	114%
5150	MD	171	176	72.50	49%	24%	49	7	2	33	7	0	0	0	135.5	97%
5112	PA- Child	70.25	102.25	71.25	48%	29%	78	57	0	1	10	10	0	0	62	44%
5129	MD	130.25	176	79.00	54%	31%	97	44	0	3	23	27	0	0	129.5	93%
5135	MD	147.75	176	97.75	66%	32%	103	66	1	6	12	18	0	0	73	52%
		2444	2730.25	1178.50	47%	29%	1027	417	124	238	121	101	20	6	1196	50%

**Mental Health Clinic
Aug-12
Productivity**

	<i>Per Clinician</i>	<i>Clinic</i>
August 2012 Target Hours	161	2737
August 2011 Target Hours	161	2737

	<i>Adult</i>	<i>Child</i>
# Services Performed	1306	598
# Patients Served	740	410

Aug-12															Aug-11	
<i>Clinician #</i>	<i>Title</i>	<i># Hours Worked</i>	<i># Hours Paid</i>	<i>Total Direct Hours</i>	<i>Total Direct Time %</i>	<i>% No Shows</i>	<i>Total Patients Served</i>	<i>Medicaid</i>	<i>Medicare</i>	<i>Patient Count by Payor</i>					<i>Direct Hours</i>	<i>Direct %</i>
										<i>IPRS</i>	<i>3rd Party</i>	<i>Tricare</i>	<i>County</i>	<i>Self Pay</i>		
8	Court Psychologist	198.75	184	113.25	70%	33%	27	0	0	0	0	0	25	2	0	0%
1360	LCSW	161.75	184	75.00	47%	30%	44	9	7	22	5	1	0	0	60.25	37%
2225	Psychologist	164.75	184	116.75	73%	28%	54	8	0	32	6	8	0	0	80	50%
2229	Psychologist	157.75	184	81.50	51%	39%	29	9	0	13	2	5	0	0	36.75	23%
2332	LCSW	182.75	184	115.00	71%	29%	52	13	3	22	7	7	0	0	95.5	59%
2507	LCSW	166.25	184	103.50	64%	39%	43	20	1	10	4	8	0	0	103	64%
3154	LPC	131.25	184	74.75	46%	34%	48	21	0	19	3	5	0	0	81	50%
3453	RN	80	80	12.00	15%	8%	37	30	0	1	4	2	0	0	5.75	4%
3457	RN	212.5	184	30.50	19%	5%	61	39	0	17	4	1	0	0	17.5	11%
5101	MD	148	184	79.50	49%	32%	105	18	37	34	14	2	0	0	206	128%
5104	MD	87	87	47.25	54%	27%	87	24	40	14	8	1	0	0	76.75	48%
5124	Medical Director	139.5	184	23.50	15%	9%	31	6	9	15	1	0	0	0	44.75	28%
5126	MD	188.75	184	106.25	66%	25%	132	32	36	45	16	3	0	0	119.5	74%
5150	MD	182.25	184	132.75	82%	25%	58	4	3	40	8	3	0	0	145.25	90%
5112	PA- Child	113	113	78.75	49%	29%	98	70	0	3	9	16	0	0	74.25	46%
5129	MD	195.25	184	110.50	69%	22%	135	72	0	4	26	33	0	0	118.75	74%
5135	MD	<u>182.25</u>	<u>184</u>	<u>102.50</u>	<u>64%</u>	<u>32%</u>	<u>109</u>	<u>71</u>	<u>1</u>	<u>2</u>	<u>8</u>	<u>27</u>	<u>0</u>	<u>0</u>	<u>102.75</u>	<u>64%</u>
		2691.75	2856	1403.25	51%	26%	1150	446	137	293	125	122	25	2	1367.75	50%

**Mental Health Clinic
Sep-12
Productivity**

	<i>Per Clinician</i>	<i>Clinic</i>
Sept 2012 Target		
Hours	133	2261
Sept 2011 Target		
Hours	147	2499

	<i>Adult</i>	<i>Child</i>
# Services Performed	1172	582
# Patients Served	689	374

Sep-12															Sep-11	
<i>Clinician #</i>	<i>Title</i>	<i># Hours Worked</i>	<i># Hours Paid</i>	<i>Total Direct Hours</i>	<i>Total Direct Time %</i>	<i>% No Shows</i>	<i>Total Patients Served</i>	<i>Medicaid</i>	<i>Medicare</i>	<i>Patient Count by Payor</i>					<i>Direct Hours</i>	<i>Direct %</i>
										<i>IPRS</i>	<i>3rd Party</i>	<i>Tricare</i>	<i>County</i>	<i>Self Pay</i>		
8	Court Psychologist	121.5	160	85.50	64%	18%	17	0	0	0	0	0	14	3	0	0%
1360	LCSW	134.75	160	64.25	48%	39%	48	14	13	17	4	0	0	0	76.25	52%
2225	Psychologist	155.5	160	117.75	89%	33%	82	21	0	46	8	7	0	0	108.25	74%
2229	Psychologist	109.25	160	54.75	41%	33%	21	9	0	9	2	1	0	0	48.75	33%
2332	LCSW	167	160	113.25	85%	21%	50	17	0	20	9	4	0	0	120	82%
2507	LCSW	162.25	160	106.00	80%	27%	47	18	0	10	9	10	0	0	72.5	49%
3154	LPC	148	160	91.75	69%	25%	42	18	0	17	5	2	0	0	71.5	49%
3453	RN	80	80	13.25	15%	13%	43	35	0	1	5	2	0	0	7	5%
3457	RN	156.25	160	30.50	23%	8%	70	38	1	24	6	1	0	0	11.75	8%
5101	MD	140	160	60.00	45%	2%	92	19	27	39	4	3	0	0	158	107%
5104	MD	76	76	50.00	54%	20%	92	29	44	14	4	1	0	0	57.25	39%
5124	Medical Director	188	160	24.50	18%	25%	34	7	8	12	6	1	0	0	22.5	15%
5126	MD	73.75	160	36.75	28%	36%	63	16	22	20	5	0	0	0	88.75	60%
5150	MD	161.5	160	90.75	68%	18%	70	9	6	38	11	6			151.5	103%
5112	PA- Child	98	107	80.50	61%	16%	92	64	0	1	12	15	0	0	54.5	37%
5129	MD	143	160	90.75	68%	25%	103	48	0	7	14	34	0	0	97.75	66%
5135	MD	152.75	160	90.75	68%	29%	97	68	0	1	10	18	0	0	119.25	81%
		2267.5	2503	1201.00	53%	23%	1063	430	121	276	114	105	14	3	1265.50	51%

**Mental Health Clinic
1st Quarter Analysis
Productivity**

	<i>Per Clinician</i>	<i>Clinic</i>
1st Quarter Target Hours		
2012	441	7497
1st Quarter Target Hours		
2011	448	7616

	<i>Adult</i>	<i>Child</i>
# Service Performed	3599	1679
# Patients Served	2116	1124

1st Quarter for Fiscal Year 2013														1st QuarterFY 2012	
<i>Clinician #</i>	<i>Title</i>	<i># Hours Worked</i>	<i># Hours Paid</i>	<i>Total Direct Hours</i>	<i>Total Direct Time %</i>	<i>% No Shows</i>	<i>Total Patients Served</i>	<i>Medicaid</i>	<i>Medicare</i>	<i>IPRS</i>	<i>Patient Count by Payor</i>				<i>Direct</i>
											<i>3rd Party</i>	<i>Tricare</i>	<i>County</i>	<i>Self Pay</i>	<i>%</i>
8	Court Psychologist	476.5	520	297.75	68%	31%	70	0	0	0	0	0	59	11	0
1360	LCSW	430.25	520	192.25	44%	34%	127	35	29	49	13	1	0	0	189.25
2225	Psychologist	478.75	520	325.75	74%	33%	184	44	0	96	20	24	0	0	274.75
2229	Psychologist	419.25	520	189.50	43%	35%	72	24	0	32	7	9	0	0	120.25
2332	LCSW	526	520	347.75	79%	29%	154	45	6	62	22	19	0	0	305.5
2507	LCSW	470.5	520	280.75	64%	35%	125	55	2	24	18	26	0	0	254.75
3154	LPC	439.75	520	260.00	59%	33%	140	61	0	54	13	12	0	0	211.5
3453	RN	240	240	39.00	14%	10%	123	97	0	6	14	6	0	0	22.25
3457	RN	552.25	520	80.25	18%	8%	184	114	1	53	12	4	0	0	41.75
5101	Adult MD	447	520	212.75	48%	20%	302	64	89	109	30	10	0	0	505.75
5104	Adult MD	247	247	143.25	51%	21%	270	74	127	44	22	3	0	0	184.25
5124	Medical Director	486	520	75.25	17%	18%	101	22	29	38	11	1	0	0	87.25
5126	Adult MD	442.75	520	240.75	55%	31%	299	78	86	101	28	6	0	0	368
5150	Adult MD	514.75	520	296.00	67%	22%	177	20	11	111	26	9	0	0	432.25
5112	PA- Child	281.25	322.25	230.50	52%	25%	268	191	0	5	31	41	0	0	190.75
5129	Child MD	468.5	520	280.25	64%	26%	335	164	0	14	63	94	0	0	346
5135	Child MD	482.75	520	291.00	66%	31%	309	205	2	9	30	63	0	0	295
		7403.25	8089.25	3782.75	50%	26%	3240	1293	382	807	360	328	59	11	3829.25

Mental Health Clinic
October 1 - 15, 2012 **
Productivity

	<i>Per Clinician</i>	<i>Clinic</i>
Oct 2012 Target Hours	77	1309
Oct 2011 Target Hours	70	1190

	<i>Adult</i>	<i>Child</i>
# Services Performed	562	305
# Patients Served	435	268

Oct-12															Oct-11	
<i>Clinician #</i>	<i>Title</i>	<i># Hours Worked</i>	<i># Hours Paid</i>	<i>Total Direct Hours</i>	<i>Total Direct Time %</i>	<i>% No Shows</i>	<i>Total Patients Served</i>	<i>Medicaid</i>	<i>Medicare</i>	<i>Patient Count by Payor</i>					<i>Direct Hours</i>	<i>Direct %</i>
										<i>IPRS</i>	<i>3rd Party</i>	<i>Tricare</i>	<i>County</i>	<i>Self Pay</i>		
8	Court Psychologist	0	40	0.00	0%	0%	0	0	0	0	0	0	0	0	42.25	60%
1360	LCSW	93.5	88	57.25	74%	32%	50	10	5	32	3	0	0	0	41.75	60%
2225	Psychologist	33	88	21.50	28%	65%	20	7	0	8	2	3	0	0	37	53%
2229	Psychologist	64	88	34.25	44%	50%	28	7	0	16	4	1	0	0	48.5	69%
2332	LCSW	93	88	71.50	93%	24%	57	12	1	31	7	6	0	0	78	111%
2507	LCSW	77	88	45.50	59%	33%	46	16	0	20	5	5	0	0	50.5	72%
3154	LPC	85	88	71.25	93%	33%	63	26	0	28	8	1	0	0	40.75	58%
3453	RN	30	30	7.00	15%	10%	24	20	0	0	3	1	0	0	2.75	4%
3457	RN	95.3	88	18.00	23%	10%	53	28	2	14	7	2	0	0	7.5	11%
5101	MD Retired	0	0	0.00	0%	0%	0	0	0	0	0	0	0	0	87	124%
5104	MD	38	38	22.00	54%	28%	43	7	14	16	6	0	0	0	30.75	44%
5124	Medical Director	82	88	10.50	14%	33%	15	4	6	5	0	0	0	0	11.5	16%
5126	MD	80.25	88	46.00	60%	21%	82	16	27	34	4	1	0	0	75	107%
5150	MD	95	88	80.50	105%	50%	33	2	2	23	4	2	0	0	86.25	123%
5112	PA- Child	58.75	58.75	38.25	50%	22%	56	33	0	2	6	15	0	0	35	50%
5129	MD	80.25	88	51.00	66%	24%	67	38	0	1	9	19	0	0	63.5	91%
5135	MD	100	88	56.25	73%	25%	66	44	1	3	3	15	0	0	84.25	120%
		1105.05	1222.75	630.75	48%	27%	703	270	58	233	71	71	0	0	822.25	69%

Mental Health Clinic
Public Health Department
1st Quarter Financial Analysis
As of 10/24/12

1st Quarter Revenue				
	Charges Billed	Revenue Recognized	Revenue Outstanding	Total Expected Revenue
July	80,025	17,829	62,196	80,025
August	94,710	36,857	57,853	94,710
September	<u>84,975</u>	<u>23,418</u>	<u>61,557</u>	<u>84,975</u>
Totals	259,710	78,104	181,606	259,710

Projected Revenue	
1st Quarter Recognized	78,104
1st Quarter Outstanding	<u>181,606</u>
Total	259,710
Annualized Projection	1,038,840

Expenses		
	Budgeted	Projected Expense
Salaries	2,947,359	2,613,193
Operating	<u>478,250</u>	<u>478,250</u>
Total Budget	3,425,609	3,091,443
Projected Expense		3,091,443
Projected Revenue		<u>1,038,840</u>
Shortfall		2,052,603

JAMES E. MARTIN
County Manager

JAMES E. LAWSON
Assistant County Manager

AMY H. CANNON
Deputy County Manager



OFFICE OF THE COUNTY MANAGER

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MEMORANDUM

TO: FINANCE COMMITTEE

FROM: AMY H. CANNON, DEPUTY COUNTY MANAGER *Amy H. Cannon*

DATE: OCTOBER 29, 2012

SUBJECT: CONSIDERATION OF MENTAL HEALTH FUNDING REQUEST IN THE AMOUNT OF \$1,217,894

BACKGROUND

This item was referred to the Finance Committee for review and consideration from the October 15, 2012 meeting. Mental Health has requested additional funding in the total amount of \$1,217,894 for the following:

(1) Additional Services	\$595,199
(2) MCO Start-Up Funds	\$533,940
(3) LME Positions (Jan through June)	\$88,755

Management met with Mental Health staff to review this request. Based on our discussions, management has learned that Mental Health notified providers of a reduction in authorized units of services after September 10, 2012. Previously, Mental Health had appropriated fund balance in the event federal, state, and medicaid dollars were not sufficient to meet all clients' needs. Mental Health sent out this notification since they did not include a request for county funds or fund balance in their FY2013 budget to provide additional services. In fact, in the last four fiscal years, Mental Health has utilized over \$7.75M from fund balance to fund services. The request of \$595,199 is anticipated to be used in the following disability areas:

Developmental Disabilities	\$275,679
Substance Abuse	\$250,033
Crisis	\$61,697
Adult Mental Health	\$7,790

It is important to understand how services are authorized and allocated. After a client is evaluated, Mental Health then determines the type and level of service. If funds are available, Mental Health gives the client a listing of providers that offer the type and level of service appropriate for that client. Once the provider is selected by the client, Mental Health will authorize the units of service to the selected provider. Basically, units of services are driven by client's unique needs and the funding available. Therefore, Mental Health cannot identify the amount of funding any particular provider will receive.

Mental Health has requested these funds to continue providing services that were previously available through the use of their fund balance. Adequate funding was not requested or appropriated to meet the service demands which led Mental Health to abruptly curtail services without advanced notice to providers and

Celebrating Our Past...Embracing Our Future

consumers. As stated at the October 15th meeting, the county will need to identify the level of funding to be made available and then limit the authorized units of services to the recurring funds available. This process will begin as Mental Health transitions to the Managed Care Organization (MCO). One of the many expected outcomes of a managed care system is a reduction in the number of service providers, with a concentration on larger and more efficient providers. In addition, the managed care centralized administrative function, and the capitated service rates, should enhance efficiency, therefore spreading service dollars over a larger client base. Management believes that this process of rightsizing the local dollars is best handled naturally through the transition to the MCO environment. We believe this systematic approach is better for the clients and the providers. Therefore, we would recommend adding the additional service dollars in the amount of \$595,199 to fund services through December 31, 2012.

The second item which has been requested is \$533,940 for MCO start-up costs. This amount was included in the interlocal agreement approved by the Cumberland County Area Authority. A portion of this is to fund some MCO positions for November and December to prepare for the transition to the MCO on January 1. The remainder of the \$533,930 is to be paid to the MCO for technology upgrades, phone system enhancement, and other start-up costs. Since this was part of the interlocal agreement with the MCO, Management recommends approval of the \$533,940 and further that any amount not spent for start-up salaries, be paid to the Alliance Center as Cumberland's contribution for MCO start-up costs.

Finally, Mental Health has requested \$88,755 to fund three LME positions for the period January 1 through June 30, 2013. The positions are as follows; Records Management, Accounting Specialist, and a Quality Assurance position. The MCO has expanded the number of positions that may be funded from the original 47 to 49 funded positions. They have agreed to fund an IT position and an Accountant position through June 30, 2013 to assist in the transition and the close-out of the claims. The MCO will have a quality assurance and management function that will be required to provide reports to the Boards of Commissioners from all participating counties. Based on the MCO funding these two additional positions, Management does not recommend funding to continue these LME positions at this time. Coordination should continue with Mental Health and the Alliance Center on functions that can be collectively managed to ensure all claims are closed out appropriately and that the transition occurs with minimal disruption to the clients.

RECOMMENDATION

Management recommends approval of the requested \$595,199 for services through December 31, 2012 and the \$533,940 for the MCO start-up costs.

AHC:cas

GENERAL FUND SUMMARY OF OBLIGATIONS

GENERAL FUND	FY2013						%	FY2012						%
	Jul-Sep	Oct	Nov	Dec	Total	Budget		Jul-Sep	Oct	Nov	Dec	Total	Budget	
General Administration	4,523,435				4,523,435	15,737,025	28.74%	4,335,313				4,335,313	15,078,207	28.75%
Buildings & Grounds	2,907,507				2,907,507	5,849,400	49.71%	2,875,696				2,875,696	5,918,250	48.59%
General Government														
Debt Service	1,078,550				1,078,550	25,728,930	4.19%	598,225				598,225	26,058,610	2.30%
General Government Other	3,572,833				3,572,833	14,011,621	25.50%	3,797,420				3,797,420	10,695,058	35.51%
Total General Government	4,651,383	0	0	0	4,651,383	39,740,551	11.70%	4,395,645	0	0	0	4,395,645	36,753,668	11.96%
Law Enforcement														
Sheriff	6,667,628				6,667,628	26,602,044	25.06%	6,716,764				6,716,764	26,495,501	25.35%
Jail	3,410,635				3,410,635	13,188,584	25.86%	3,113,456				3,113,456	11,921,889	26.12%
Total Law Enforcement	10,078,263	0	0	0	10,078,263	39,790,628	25.33%	9,830,221	0	0	0	9,830,221	38,417,390	25.59%
Public Safety	1,606,456				1,606,456	7,193,739	22.33%	1,809,471				1,809,471	9,455,614	19.14%
Health														
Mental Health Clinic	914,445				914,445	3,425,609	26.69%							
Health All Other	6,418,149				6,418,149	19,481,947	32.94%	4,858,361				4,858,361	17,721,921	27.41%
Total Health Department	7,332,594	0	0	0	7,332,594	22,907,556	32.01%	4,858,361	0	0	0	4,858,361	17,721,921	27.41%
Mental Health	4,214,020				4,214,020	9,550,908	44.12%							
Social Services														
Social Services	8,766,344				8,766,344	35,875,851	24.44%	8,810,158				8,810,158	34,812,883	25.31%
Other DSS Programs	4,415,148				4,415,148	27,581,288	16.01%	5,302,357				5,302,357	26,561,252	19.96%
Total Social Services	13,181,492	0	0	0	13,181,492	63,457,139	20.77%	14,112,515	0	0	0	14,112,515	61,374,135	22.99%
Human Services														
Child Support Enforcement	784,934				784,934	4,188,974	18.74%	1,117,571				1,117,571	3,806,288	29.36%
Other HS Programs	80,469				80,469	355,392	22.64%	77,162				77,162	326,489	23.63%
Total Human Services	865,403	0	0	0	865,403	4,544,366	19.04%	1,194,732	0	0	0	1,194,732	4,132,777	28.91%
Library														
Library	3,151,405				3,151,405	10,342,185	30.47%	2,995,003				2,995,003	9,752,410	30.71%
Library Other	108,733				108,733	423,475	25.68%	227,135				227,135	429,201	52.92%
Total Library	3,260,138	0	0	0	3,260,138	10,765,660	30.28%	3,222,138	0	0	0	3,222,138	10,181,611	31.65%
Culture & Recreation	294,142				294,142	434,786	67.65%	296,017				296,017	452,267	65.45%
Economic Development	1,759,957				1,759,957	7,259,304	24.24%	1,629,547				1,629,547	7,004,311	23.26%
Subtotal	54,674,790	0	0	0	54,674,790	227,231,062	24.06%	48,559,655	0	0	0	48,559,655	206,490,151	23.52%
Education														
County School Current Exp	19,055,169				19,055,169	76,220,676	25.00%	19,055,169				19,055,169	76,220,676	25.00%
Goodyear Incentive	0				0	278,012	0.00%	0				0	0	0.00%
Sales Tax Equalization	0				0	775,000	0.00%	0				0	640,850	0.00%
FTCC Current Expense	2,290,824				2,290,824	9,163,305	25.00%	2,290,824				2,290,824	9,163,305	25.00%
FTCC PEG	0				0	0	0.00%	0				0	0	0.00%
FTCC Capital Outlay	153,242				153,242	1,037,264	14.77%	0				0	4,055,795	0.00%
Total Education	21,499,235	0	0	0	21,499,235	87,474,257	24.58%	21,345,993	0	0	0	21,345,993	90,080,626	23.70%
Total General Fund	76,174,025	0	0	0	76,174,025	314,705,319	24.20%	69,905,648	0	0	0	69,905,648	296,570,777	23.57%

CUMBERLAND COUNTY REVENUE SUMMARY

GENERAL FUND	FY2013							FY2012						
	Actual					Budget	% Recognized	Actual					Budget	% Recognized
	Jul-Sep	Oct	Nov	Dec	Total			Jul-Sep	Oct	Nov	Dec	Total		
Category 10: Ad Valorem Tax														
Real, Personal, Public - Current	13,596,245				13,596,245	144,802,240	9.39%	12,437,931				12,437,931	141,167,972	8.81%
Motor Vehicles - Current	2,334,046				2,334,046	11,572,666	20.17%	2,347,125				2,347,125	10,982,971	21.37%
Prior Years & Oher	1,943,226				1,943,226	5,121,372	37.94%	1,987,770				1,987,770	5,214,595	38.12%
Total	17,873,517	0	0	0	17,873,517	161,496,278	11.07%	16,772,826	0	0	0	16,772,826	157,365,538	10.66%
Category 20: Other Taxes														
Sales Tax (1¢ + Art 40 + 42+ 44+ 46)	0				0	36,554,775	0.00%	0				0	34,833,928	0.00%
Beer & Wine	0				0	350,202	0.00%	0				0	285,240	0.00%
Sales Tax Video & Telecommunications	156,992				156,992	617,700	25.42%	156,161				156,161	543,358	28.74%
Other Taxes	325,810				325,810	1,291,550	25.23%	332,389				332,389	1,186,742	28.01%
Total	482,802	0	0	0	482,802	38,814,227	1.24%	488,550	0	0	0	488,550	36,849,268	1.33%
Category 30: Unrestricted Intergovernmental														
ABC Store 3.5%	0				0	795,056	0.00%	0				0	708,784	0.00%
ABC Store Profit	0				0	1,113,192	0.00%	291,825				291,825	1,248,516	23.37%
Fay Sales Tax Equalization-Original	0				0	1,903,317	0.00%	0				0	1,883,976	0.00%
Fay Sales Tax Equalization	0				0	4,020,973	0.00%	0				0	3,392,136	0.00%
Wade Sales Tax Equalization	0				0	916	0.00%	0				0	907	0.00%
Eastover Sales Tax Equalization	0				0	157,269	0.00%	0				0	155,670	0.00%
Stedman Sales Tax Equalization	0				0	125	0.00%	0				0	124	0.00%
Spring Lake Sales Tax Equalization	0				0	288,037	0.00%	0				0	360,926	0.00%
Godwin Sales Tax Equalization	0				0	1,989	0.00%	0				0	1,968	0.00%
Other	166,990				166,990	1,726,472	9.67%	234,528				234,528	1,882,751	12.46%
Total	166,990	0	0	0	166,990	10,007,346	1.67%	526,353	0	0	0	526,353	9,635,758	5.46%
Category 40: Restricted Intergovernmental														
Health	782,854				782,854	5,694,791	13.75%	830,515				830,515	4,962,830	16.73%
Mental Health	979,852				979,852	5,802,876	16.89%							
Social Services	6,070,513				6,070,513	42,454,047	14.30%	7,316,838				7,316,838	39,577,620	18.49%
Library	151,668				151,668	604,998	25.07%	180,363				180,363	581,440	31.02%
Child Support Enforcement	711,255				711,255	3,141,266	22.64%	524,079				524,079	2,934,789	17.86%
Other	258,495				258,495	3,141,404	8.23%	301,055				301,055	2,713,130	11.10%
Total	8,954,638	0	0	0	8,954,638	60,839,382	14.72%	9,152,849	0	0	0	9,152,849	50,769,809	18.03%
Category 50: Licenses & Permits														
Register of Deeds	450,223				450,223	1,641,727	27.42%	413,276				413,276	1,510,583	27.36%
Inspections	154,640				154,640	449,000	34.44%	201,082				201,082	449,000	44.78%
Other	870				870	160,036	0.54%	1,080				1,080	122,426	0.88%
Total	605,733	0	0	0	605,733	2,250,763	26.91%	615,438	0	0	0	615,438	2,082,009	29.56%
Category 60: Sales & Service														
Animal Control	59,192				59,192	180,253	32.84%	47,931				47,931	92,000	52.10%
Mental Health	1,002,848				1,002,848	2,054,690	48.81%							
Health Department	1,816,933				1,816,933	3,779,713	48.07%	798,167				798,167	3,249,901	24.56%
Mental Health Clinic	75,725				75,725	3,425,609	2.21%							
Library Fees	80,272				80,272	345,150	23.26%	79,071				79,071	270,150	29.27%
Sheriff Fees	604,968				604,968	2,392,917	25.28%	604,001				604,001	2,765,116	21.84%
Social Services Fees	6,786				6,786	120,376	5.64%	221,649				221,649	1,190,639	18.62%
Other	69,858				69,858	1,437,153	4.86%	70,947				70,947	1,346,187	5.27%
Total	3,716,582	0	0	0	3,716,582	13,735,861	27.06%	1,821,767	0	0	0	1,821,767	8,913,993	20.44%
Category 70: Miscellaneous														
Interest Income	21,602				21,602	125,000	17.28%	43,730				43,730	163,870	26.69%
CFVMC	3,303,663				3,303,663	3,248,440	101.70%	3,248,440				3,248,440	3,451,897	94.11%
Rent	47,978				47,978	159,498	30.08%	93,634				93,634	714,995	13.10%
Other	143,638				143,638	575,331	24.97%	82,654				82,654	307,982	26.84%
Total	3,516,881	0	0	0	3,516,881	4,108,269	85.60%	3,468,458	0	0	0	3,468,458	4,638,744	74.77%
Subtotal Category 10-70	35,317,142	0	0	0	35,317,142	291,252,126	12.13%	32,846,241	0	0	0	32,846,241	270,255,119	12.15%
Category 90: Other Financing Sources														
Sale of Land & Buildings	24,508				24,508	0	0.00%	31,784				31,784	0	0.00%
Gain/Loss	0				0	0	0.00%	0				0	0	0.00%
Sale of Fixed Assets/Cash Proceeds	24,231				24,231	6,827	354.93%	16,542				16,542	0	0.00%
Transfers	0				0	8,470,142	0.00%	136,483				136,483	9,004,232	1.52%
Installment /Purchase Revenue	0				0	0	0.00%	0				0	3,500,000	0.00%
Fund Balance - Former Health	0				0	0	0.00%	0				0	0	0.00%
Fund Balance - Communications	0				0	1,203,825	0.00%	0				0	1,231,825	0.00%
Fund Balance Maintenance/Renovations	0				0	0	0.00%	0				0	200,000	0.00%
Fund Balance - Health	0				0	523,477	0.00%	0				0	453,292	0.00%
Fund Balance - Special	0				0	1,010,588	0.00%	0				0	0	0.00%
Fund Balance - Mental Health Transfer	0				0	635,798	0.00%	0				0	0	0.00%
Fund Balance -Economic Incentives	0				0	666,815	0.00%	0				0	0	0.00%
Fund Balance - Water & Sewer	0				0	500,000	0.00%	0				0	500,000	0.00%
Fund Balance Appropriated	0				0	10,435,721	0.00%	0				0	11,426,309	0.00%
Total	48,739	0	0	0	48,739	23,453,193		184,809	0	0	0	184,809	26,315,658	
Total General Fund	35,365,881	0	0	0	35,365,881	314,705,319		33,031,050	0	0	0	33,031,050	296,570,777	

CROWN CENTER FINANCIAL SUMMARY

	FY2013						FY2012							
	Actual					Budget	% Recognized	Actual					Budget	% Recognized
	Jul-Sep	Oct	Nov	Dec	Total			Jul-Sep	Oct	Nov	Dec	Total		
Operating Revenues														
Crown Center Building Rent	13,905				13,905	620,000	2.24%	29,229				29,229	620,000	4.71%
Crown Center Equipment Rent	7,686				7,686	212,000	3.63%	15,910				15,910	175,000	9.09%
Crown Center Recovered Expense	10,730				10,730	475,000	2.26%	41,455				41,455	475,000	8.73%
Crown Center Facility Surcharge	4,029				4,029	330,000	1.22%	29,452				29,452	330,000	8.92%
Crown Center Miscellaneous	252				252	10,000	2.52%	252				252	10,000	2.52%
Crown Center Ticket Rebates	751				751	45,000	1.67%	3,744				3,744	30,000	12.48%
Crown Center Box Office Fees	54				54	10,000	0.54%	539				539	25,000	2.16%
Crown Center Concessions	2,326				2,326	525,000	0.44%	29,950				29,950	500,000	5.99%
Crown Center Marketing Revenue	13,120				13,120	210,000	6.25%	49,020				49,020	210,000	23.34%
Total Operating Revenues	52,854	0	0	0	52,854	2,437,000	2.17%	199,551	0	0	0	199,551	2,375,000	8.40%
Operating Expenses														
Salaries	355,813				355,813	1,843,711	19.30%	408,154				408,154	1,845,544	22.12%
Benefits	101,631				101,631	589,584	17.24%	111,346				111,346	523,213	21.28%
Operating														
Sponsored Events	67,500				67,500	400,000	16.88%	0				0	300,000	0.00%
Contracted Services	65,648				65,648	942,000	6.97%	75,695				75,695	950,000	7.97%
Maintenance & Repair	105,776				105,776	863,908	12.24%	112,570				112,570	387,141	29.08%
Utilities	106,512				106,512	870,000	12.24%	93,215				93,215	750,000	12.43%
Other	220,269				220,269	728,017	30.26%	233,186				233,186	752,363	30.99%
Capital Outlay	0				0	23,237	0.00%	78,192				78,192	415,215	18.83%
Total Operating Expenses	1,023,149	0	0	0	1,023,149	6,260,457	16.34%	1,112,357	0	0	0	1,112,357	5,923,476	18.78%
Operating Rev over Operating Exp	(970,295)	0	0	0	(970,295)	(3,823,457)		(912,806)	0	0	0	(912,806)	(3,548,476)	
Non Operating Revenues and Appropriated Fund Balance														
Interest Earned on Investments	28				28	0	0.00%	738				738	0	0.00%
Sales Tax Contractors	0				0	0	0.00%	52,287				52,287	0	0.00%
Transfers In														
Fund 101 (General Fund)	0				0	0	0.00%	170,750				170,750	683,000	25.00%
Fund 114 (Food & Beverage Fund)	943,285				943,285	3,773,140	25.00%	705,114				705,114	2,820,454	25.00%
Appropriated Fund Balance	0				0	135,985	0.00%	2,028,965				2,028,965	2,618,119	0.00%
Total Non-Operating and Fund Bal	943,313	0	0	0	943,313	3,909,125	24.13%	2,957,853	0	0	0	2,957,853	6,121,573	48.32%
Nonoperating Expenses														
Arena/Theater	0				0	30,475	0.00%	2,028,965				2,028,965	2,517,904	0.00%
Transfer Out- Fund 101 (General Fund)	13,798				13,798	55,193	25.00%	4,599				4,599	55,193	8.33%
Total Nonoperating Expenses		0	0	0	13,798	85,668	16.11%	2,033,564	0	0	0	2,033,564	2,573,097	79.03%
Non-Oper Rev over Non-Oper Exp	943,313	0	0	0	929,514	3,823,457		924,289	0	0	0	924,289	3,548,476	
Total Revenue over Total Exp	(26,982)	0	0	0	(40,781)	0		11,483	0	0	0	11,483	0	