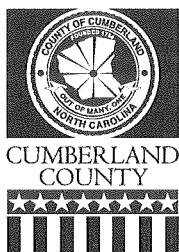


MARSHALL FAIRCLOTH  
Chairman

JIMMY KEEFE  
Vice Chairman

JEANNETTE M. COUNCIL  
KENNETH S. EDGE  
CHARLES E. EVANS  
BILLY R. KING  
EDWARD G. MELVIN



CANDICE H. WHITE  
Clerk to the Board

KELLIE BEAM  
Deputy Clerk

## BOARD OF COMMISSIONERS

5th Floor, New Courthouse • P.O. Box 1829 • Fayetteville, North Carolina 28302-1829  
(910) 678-7771 • Fax: (910) 678-7770

### MEMORANDUM

TO: Finance Committee Members (Commissioners Edge, Council and Melvin)

FROM: Candice H. White, Clerk to the Board *aw*

DATE: January 27, 2012

SUBJECT: Finance Committee Meeting – Thursday, February 2, 2012

**There will be a regular meeting of the Finance Committee on Thursday, February 2, 2012 at 9:30 AM in Room 564 of the Cumberland County Courthouse.**

### **AGENDA**

1. Approval of Minutes – January 5, 2012 Meeting
2. Consideration of Fayetteville-Cumberland County Chamber of Commerce Request Regarding Principal Payments on the Shell Building Loan
3. Presentation of an Overview of 2-1-1 in North Carolina  
Robert R. Hines, United Way of Cumberland County President and CEO
4. Approval of Bi-Directional Antenna System Bids for Health Department and Department of Social Services
5. Review of Monthly Financial Report
6. Other Matters of Business

cc: Board of Commissioners  
Administration  
Howard Abner, Assistant Finance Director  
Dena Breece, Financial Manager  
Legal  
Communications Manager  
County Department Head(s)  
Sunshine List

*Celebrating Our Past...Embracing Our Future*

# DRAFT

CUMBERLAND COUNTY FINANCE COMMITTEE  
NEW COURTHOUSE, 117 DICK STREET, 5TH FLOOR, ROOM 564  
JANUARY 5, 2012 - 9:30AM  
MINUTES

MEMBERS PRESENT: Commissioner Kenneth Edge, Chairman  
Commissioner Jeannette Council (arrived at 9:43 a.m.)  
Commissioner Ed Melvin

OTHER COMMISSIONERS  
PRESENT: Commissioner Charles Evans (arrived at 9:50 a.m.)  
Commissioner Jimmy Keefe  
Commissioner Billy King (departed at 9:42 a.m.)

OTHERS: James Martin, County Manager  
Amy Cannon, Deputy County Manager  
James Lawson, Assistant County Manager  
Rick Moorefield, County Attorney  
Howard Abner, Assistant Finance Director  
Sally Shutt, Communication and Strategic Initiatives  
Manager  
Candice H. White, Clerk to the Board  
Press

Commissioner Edge called the meeting to order at 9:30 a.m.

## 1. ELECTION OF FINANCE COMMITTEE CHAIRMAN

MOTION: Commissioner Melvin moved to elect Commissioner Edge as the Finance  
Committee Chairman.  
SECOND: Commissioner Edge  
VOTE: UNANIMOUS (2-0)

## 2. APPROVAL OF MINUTES – DECEMBER 1, 2011 REGULAR MEETING

MOTION: Commissioner Edge moved to approve the minutes.  
SECOND: Commissioner Melvin  
VOTE: UNANIMOUS (2-0)

## 3. REVIEW OF MONTHLY FINANCIAL REPORT

Howard Abner, Assistant Finance Director, provided highlights of the monthly financial report. With regard to expenses, Mr. Abner reported five months into the fiscal year general fund obligations were at 37.81% compared to 35.88% last year. Mr. Abner also reported the

# DRAFT

total for general government debt service was at \$5.4 million paid to date compared to \$2.2 million this time last year. Mr. Abner explained in June bonds for the Health Department and Gray's Creek Middle School were refunded and there was a debt payment due in November of \$2.1 million. Mr. Abner further explained the total debt service of \$26 million compared to \$25.6 million last year indicates these figures are in line.

With regard to revenues, Mr. Abner called attention to ad valorem tax revenues and stated November is typically the highest month for collections with \$60.3 million collected this year compared to \$58.8 last year. Mr. Abner also stated once December collections are reported, the figure will represent the vast majority of collections. Mr. Abner advised based on the first five months of the fiscal year, the county will meet budget and will be slightly over, so there will not be a lot of dollars gained.

Mr. Abner reported sales tax revenues were \$5.7 million this year compared to \$5.1 million last year. Mr. Abner explained sales tax is extremely variable and the first distribution of sales tax in October is based on sales in July. Mr. Abner further explained sales tax runs October 2011 through September 2012, so December 2011 sales will be reflected in March 2012.

Mr. Abner referenced category 50-license and permits, and explained this category is another indicator of the economy; both the Register of Deeds and inspections subcategories are lower than the prior year, which is an indicator of the rental and construction business.

Mr. Abner responded to questions regarding the ABC quarterly distribution and advised that category 30-unrestricted intergovernmental sales tax equalizations are the result of various agreements made in 2004 with the municipalities to hold the county 50% harmless for the sales tax losses due to annexations. Mr. Martin advised that all municipalities within Cumberland County approved the sales tax equalization agreement.

Mr. Abner referenced the Crown Center financial summary and stated the zero operating revenues/expenses in December were due to timing issues; November totals will be shown in the December report. Mr. Abner and Ms. Cannon responded to questions from Commissioner Keefe regarding the prepared food and beverage non-operating revenues and appropriated fund balance.

## 4. OTHER MATTERS OF BUSINESS

Rick Moorefield, County Attorney, advised December 22, 2011 had been the time to file a response to the City of Fayetteville's case against the Cumberland County Board of Elections; however, the city filed an amended complaint with additional allegations a day or two before that date. Mr. Moorefield further advised he has been communicating with the other counties involved and has not yet filed a response.

There being no further business, the meeting adjourned at 9:55 a.m.

**MEMORANDUM**

**TO:** James Martin, County Manager  
**FROM:** Doug Peters, The Chamber  
**RE:** Shell Building Update  
**DATE:** January 20, 2012

Manager: As you are aware, the County has an existing relationship with the Chamber as it relates to the fiscal control, accountability, marketing and ownership of the Shell Building in the Cumberland Industrial park on Tom Starling Road.

Because this relationship pre-dates my arrival in the County, I offer this situational brief to the best of my knowledge.

**HISTORY:** In 2001, the County of Cumberland and the former Fayetteville Area Economic Development Council (FAEDC, hereinafter referred to as “Chamber”) entered into a relationship that caused the FAEDC to build an industrial shell building of about 125,000 sf, situated on roughly 40 acres of land on Tom Starling Road.

The FAEDC merged with the former Chamber in 2004 into the Cumberland County Business Council and was dissolved.

In 2008, the name of the Cumberland County Business Council was changed to the Fayetteville-Cumberland County Chamber of Commerce.

The agreement between the Chamber and the County was as follows:

The FAEDC constructed an unfinished “shell” building at a cost of roughly \$1,811,450.00 and had it financed through a consortium of banks in the community. At that time, the County agreed to back the loan, which for the last nine years has been interest only.

As specified in the agreement, the County pays the interest on the building on a monthly basis through the lead bank of the banking consortium. Currently, the amount the County pays annually is about \$100,000. This amount is paid directly to the lender.

In addition, the Chamber pays the property taxes on the building, which is then reimbursed to the Chamber by the County.

The Chamber pays for insurance, utilities and maintenance of the building. The Chamber has served as fiscal agent for the building since its construction.

The Chamber has served as the “for sale by owner” marketing representative on the property since inception by FAEDC.

**STATUS:** The situation that exists today is that the consortium of banks, principally led by Capital Bank in Fayetteville, has experienced increasing regulatory pressure to add principle to the monthly interest-only payment. The increasing regulatory structure is forcing a change in the structure requiring principle payments.

The existing interest-only loan has renewed annually for the last nine years.

It is customary for a commercial loan to require principle pay-down after one full year of interest only payments.

We understand that the monthly principle payment will be in the neighborhood of \$7,000 monthly in addition to the interest payment.

The interest rate on the building has been five percent. The banks are suggesting that the rate go to 5.5 percent beginning this year.

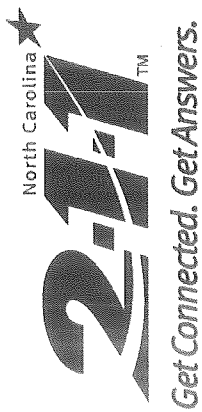
This is a one-year loan, which is renegotiated each December and January and closed in February. This annual renewal adds additional cost.

By shifting to an amortized loan with interest and principal, we believe that we extend the term of the loan to at least three years, and perhaps five. This would reduce the amount of effort put on the financing portion of this agreement, allowing the time to be redirected to marketing.

The Shell building itself sits on five acres that are considered integral to the shell building property. An additional 35 acres are available for eventual expansion or other use.

**RECOMMENDATIONS:** The County is being asked to pay the monthly principal amount in addition to the costs it currently incurs. The Chamber will maintain its current cost burden (insurance, utilities, maintenance).

The Chamber will attempt to negotiate the interest rate to something lower than 5.5 percent.



# An Overview of 2-1-1 in North Carolina Improving Lives Across NC through Resources and Access



## What is 2-1-1?



Every hour of every day, someone in our area needs essential services – from finding substance abuse assistance to securing adequate care for a child or an aging parent. In many cases, people end up going without these necessary and readily available services because they don't know where to start. 2-1-1 can be the answer.

2-1-1 is an easy to remember telephone number that connects people with important community services.

2-1-1 is 24-7-365

What types of services can 2-1-1 link to?

- Health/mental health care
- Child care services
- Counseling services
- Basic needs – food, clothing, shelter
- Senior services
- Civic information
- Transportation
- Others.....

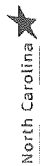


## Why use 2-1-1?



- ☐ Easy to recognize and remember number
- ☐ Easy to find help
- ☐ Easy to give help
- ☐ Available all day, every day and in any language
- ☐ Increase public access to community resources
- ☐ Reduced burden on 9-1-1
- ☐ Trained referral specialist that will:
  - Actively listen
  - Assess needs
  - Prioritize needs
  - Give appropriate information or make referrals





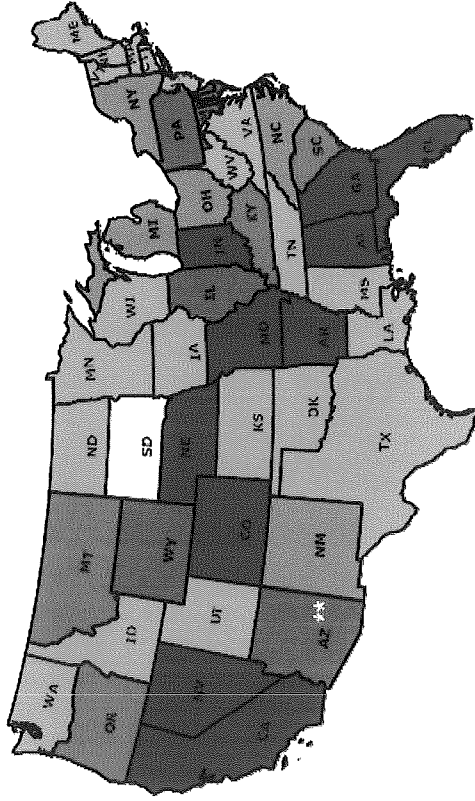
# NC 2-1-1 Coverage and Expansion



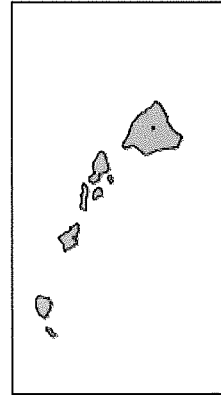
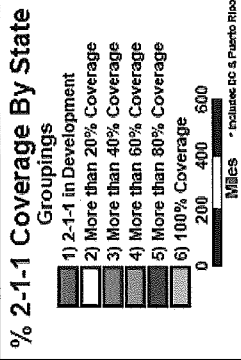
## Today



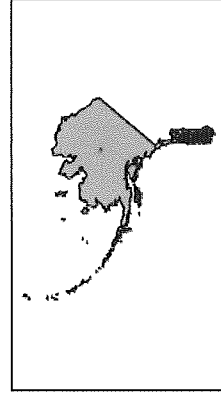
## % of Population Covered\* by 2-1-1 in each State



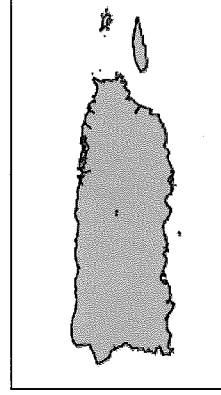
## 76% Overall Coverage



Hawaii



Alaska



Puerto Rico

# Benefits of 2-1-1 Access



## For Individual Citizens

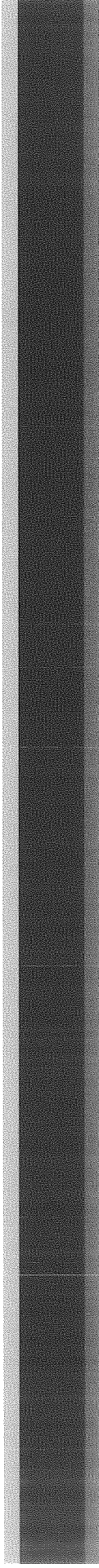
- Reduced Frustration
- Time Saved Locating Services
- 24-7-365, Multi-lingual Access

## For Employers

- Improved Workplace Productivity
- Serves as an Employee Assistance Information Program

## For Providers of Human Services

- More accurate and timely client referrals based on local information
- County-wide online health and human service information
- Data pulled from the 2-1-1 system can provide real-time trend data

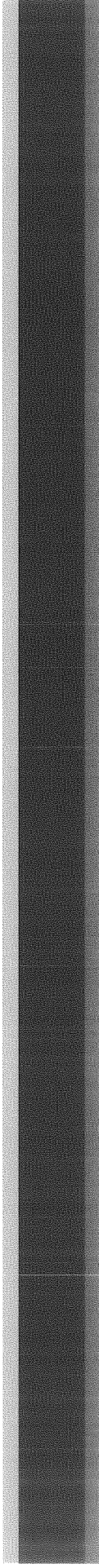


## Benefits continued



### For the Community

- Easy access to information & referral
- Comprehensive database of resources
- Convenient and cost-effective
- Increase utilization of existing services
- Improved information for community planning



## Benefits continued



### For Community Planning and Funders

- Track available resources
- Track gaps in services
- Identify duplication of services
- Document met and un-met needs – an early warning system for emerging health and human service needs
- Gauge agency effectiveness
- Monitor service availability
- Added value to local, state and federal government priorities, such as homeland security
- Public/private partnerships
- Provide community outcomes

## Benefits continued



### Crisis Situations

- Easy to REMEMBER
- Can Provide Real Time Information
- Reduces Calls to 9-1-1, Power Companies and other Service Providers
- Can Handle High Volume
- Can Answer at Redundant Location
  - NC 2-1-1 Call Center (RTP)
  - 2-1-1 of Western North Carolina (Asheville)

Trained and experienced call center staff

70% of all calls answered within 30 seconds

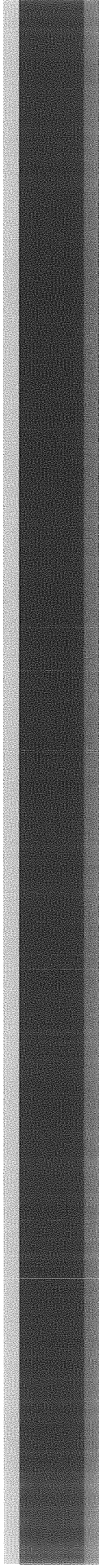
- Average call length over 3 minutes

Follow-up call backs on 10% of calls

Locally updated data

Access to monthly call data

- Number of callers
- Type and number of services requested
- Number of web-based searches







*Get Connected. Get Answers.*

## Major NC 2-1-1 Funding Partners



Local United Ways

Bank of America Foundation

Z Smith Reynolds Foundation

Local Government

Duke Energy Foundation

Hospital Foundations

Community Based Foundations

Lilly Endowment

Google

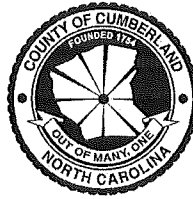
Blue Cross/Blue Shield of North Carolina





JAMES E. MARTIN  
County Manager

AMY H. CANNON  
Deputy County Manager



JAMES E. LAWSON  
Assistant County Manager

OFFICE OF THE COUNTY MANAGER

5<sup>th</sup> Floor, New Courthouse • PO Box 1829 • Suite 512, • Fayetteville, North Carolina 28302-1829  
(910) 678-7723 / (910) 678-7726 • Fax (910) 678-7717

**TO: FINANCE COMMITTEE**

**FROM: AMY CANNON, DEPUTY COUNTY MANAGER** *AMC*

**DATE: JANUARY 26, 2012**

**SUBJECT: APPROVAL OF BDA SYSTEM BIDS FOR HEALTH DEPARTMENT  
AND DEPARTMENT OF SOCIAL SERVICES**

**BACKGROUND**

The Finance Committee reviewed and approved a proposal to utilize our Emergency 911 Fund balance at the November 3, 2011 meeting. Additional material has been gathered and the following information provides a synopsis of the purpose for this equipment.

A Bi-Directional Antenna (BDA) system is an in-building wireless network designed to enhance coverage of the 800 MHz public safety radios and cellular signals. Most importantly, this BDA system will enable our public safety officers to maintain a signal on their 800 MHz radios in these buildings. Additionally, we will be able to receive a cell phone signal using our County cell phones through our Verizon carrier in these buildings, which is needed especially during emergencies. The cost to expand the coverage to other cell phone carriers is significant.

Formal bids were received for the BDAs and a copy of the bid tab is attached. The lowest bid meeting specifications was from Longent for \$115,250.24. This equipment will benefit both the Health Department and Social Services. The majority of the funds will come from 911 Fund Balance and a portion from the Health Department building fund.

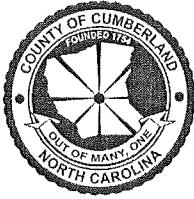
**RECOMMENDATION:**

The Purchasing Manager and Management are requesting that the bid for the Bi-Directional Antenna Systems be awarded to the lowest bidder, Longent at \$115,250.24 and be forwarded to the Board of County Commissioners' February 6, 2012 meeting.

/ct

CM012612-1

*Celebrating Our Past...Embracing Our Future*



**Cumberland County  
Finance Department  
Purchasing Division**

# Memo

**To:** James Martin, Cumberland County Manager  
**From:** Thelma S. Matthews, Purchasing Accounts Manager *jm*  
**Date:** 1/23/2012  
**Re:** BDA System for Health Department & Department of Social Services

---

Cumberland County Purchasing received formal bids on Bi-Directional Antenna Systems for Cumberland County Health and Social Services Department.

Attached you will find the bid tabulation along with Information Services recommendation. The lowest bid from Longent at \$115,250.24 bid met specifications.

This memo is to request this item be on the agenda for the next County Commissioners' meeting February 6, 2012.

Thank you.

## Thelma Matthews

---

**From:** David Wilkes  
**Sent:** Wednesday, January 11, 2012 8:33 AM  
**To:** Thelma Matthews  
**Cc:** Keith Todd  
**Subject:** BDA

Thelma,

I have now spoken with three (3) references of Longent for our BDA project. Here are the notes I took during the phone conversations with each of them. Based on these recommendations and the pricing, Keith and I both feel comfortable recommending Longent.

GlaxoSmithKline

Bruce Miller 919-483-3697

Project with Longent went real well. They are actually still doing work as they decided to expand.

They started out with 2 buildings and Longent completed this in a short amount of time, on schedule and everything went smoothly. They then consolidated buildings to one campus with 4500 people and 20 buildings. They had buildings with basements that had no signal. All buildings all floors were covered for ATT, Verizon, Tmobile and Sprint. Sprint originally decided to cooperate and then changed their mind and were acting "squirrely". Longent helped negotiate with Sprint and were very good in getting that settled.

Glaxo used a direct T1 line to the carriers instead of using antennas so that's why it was more difficult dealing with carriers.

People love it. When Longent was deciding on who to use for their project, Longent was referred by most people. They were also local and had recently done a successful project with RDU airport. They called around and everyone said Longent is easy to work with.

Kevin is a great guy to work with, very approachable, weekly meetings and always there.

In the pharmaceutical business, they have a lot of secured areas and Longent had to take safety classes for this which they did without any problems.

Meredith College

Doug Alm

Installed a BDA system for cell phone repeater. They had a new building that was certified energy efficient. This material blocks cell signals. It is a long building with 3 stories. Very good on installation and did turn key job. Uplink is on the roof and they had fiber between buildings. Good signal after completion with multiple carriers. When the carriers upgraded to 4G, Longent came back for tuning the equipment to get 4g signals.

Novartis

Overall very well satisfied. Turn key solution, no baby sitting. The building was still under construction and required Longent to do safety training. No problems. Kevin is amazing and good at updating you. Novartis is the world's largest food manufacturing. This facility is brand new with 5 floors of manufacturing and 2 floors of packaging. Very harsh environment. They now get good signal and they had walk around with Kevin to verify it. They added ATT and Verizon. Longent is a total integrator and they went with them based on ATT recommendation.

Thanks

David

Cumberland County  
Bid #12-15-IS (F)  
Bid Tabulation Sheet  
December 11, 2011

	<u>**Amerizon</u>	<u>Longent</u>	<u>RCC</u>
Viper 800 MHz	\$105,300.00	\$65,234.46	\$247,500.00
" +Weather Radio	\$ 5,600.00	\$66,803.15	\$ 940.00
" +In Bldg Verizon	\$ 28,000.00	\$115,250.24	\$ 48,625.00
" +Sprint	\$ 28,000.00	\$126,484.23	\$ 6,698.00
" +AT&T	\$ 28,000.00	\$166,327.00	\$ 34,971.00
" +Tmobile	\$ 28,000.00	\$187,024.91	\$ 34,971.00
TOTALS	\$222,900.00	\$187,024.91	\$373,705.00

\*\*Incomplete Bid



**CUMBERLAND COUNTY REVENUE SUMMARY**

GENERAL FUND	FY2012												FY2011												% Recognized			
	Actual						% Recognized						Actual						% Recognized									
	Jul-Sep	Oct	Nov	Dec	Total		Budget	Total		Jul-Sep	Oct	Nov	Dec	Total		Budget	Total		Jul-Sep	Oct	Nov	Dec	Total			Budget	Total	
Category 10: Ad Valorem Tax																												
Real, Personal, Public - Current	12,437,931	4,474,286	60,306,878	32,882,854	110,101,948		141,167,972		77.99%	11,714,059	4,551,691	58,838,078	30,603,731	105,707,559		138,178,774		76.50%	2,347,125	989,094	1,015,353	1,025,852	5,377,424		10,798,002		48.24%	
Motor Vehicles - Current	1,987,770	311,395	438,552	473,072	3,210,789		5,214,595		61.57%	2,037,756	405,770	397,786	322,561	2,764,914		5,195,249		60.90%	Prior Years & Other									
Total	16,772,826	5,774,775	61,760,783	34,381,778	118,690,161		157,365,538		75.42%	16,050,276	5,867,209	60,229,496	31,932,933	114,079,914		154,172,025		74.00%										
Category 20: Other Taxes																												
Sales Tax (1¢ + Art 40 + 42+ 44+ 46)	0	3,115,683	2,621,642	2,675,949	8,413,274		34,833,928		24.15%	0	2,154,027	3,002,470	2,921,829	8,078,326		34,583,296		23.36%	Beer & Wine	0	0	0	0	0		285,240		0.00%
Sales Tax Video & Telecommunications	156,161	0	36,704	154,427	347,292		543,358		63.92%	138,516	0	136,647	120,697	649,272		626,805		43.34%	Other Taxes	332,389	64,489	96,293	60,031	0		1,250,000		51.94%
Total	488,550	3,180,172	2,754,639	2,890,407	9,313,768		36,849,268		25.28%	456,949	2,227,522	3,139,117	3,175,689	8,999,277		36,745,341		24.49%										
Category 30: Unrestricted Intergovernmental																												
ABC Store 3.5%	0	179,582	0	0	179,582		708,784		25.34%	0	177,196	0	0	177,196		662,440		26.75%	ABC Store Profit	0	291,825	0	0	0		624,259		45.19%
Fav Sales Tax Equalization-Original	0	0	0	0	0		1,248,516		23.37%	0	292,985	0	0	292,985		1,381,508		45.19%	Fav Sales Tax Equalization	0	0	0	0	0		0		0.00%
Fav Sales Tax Equalization	0	0	0	0	0		1,883,976		0.00%	0	0	0	0	0		1,812,887		0.00%	Wade Sales Tax Equalization	0	0	0	0	0		0		0.00%
Eastover Sales Tax Equalization	0	0	0	0	0		3,392,136		0.00%	0	0	0	0	0		3,901,862		0.00%	Stedman Sales Tax Equalization	0	0	0	0	0		119		0.00%
Spring Lake Sales Tax Equalization	0	0	0	0	0		907		0.00%	0	0	0	0	0		872		0.00%	Spring Lake Sales Tax Equalization	0	0	0	0	0		320,194		0.00%
Godwin Sales Tax Equalization	0	0	0	0	0		155,670		0.00%	0	0	0	0	0		149,796		0.00%	Godwin Sales Tax Equalization	0	0	0	0	0		1,894		0.00%
Other	234,528	202,750	149,513	55,643	642,434		1,968		0.00%	138,554	305,546	180,928	141,643	766,871		1,841,927		41.62%	Total	234,528	674,157	149,513	55,643	1,173,841		10,073,499		15.57%
Category 40: Restricted Intergovernmental																												
Sheriff	27,100	7,655	182,954	54,005	271,714		730,063		37.22%	23,847	7,615	331,377	16,539	379,378		1,116,711		33.97%	Health	940,515	286,499	418,062	405,112	2,050,187		5,623,774		39.48%
Library	7,316,838	3,087,062	3,442,885	3,079,352	16,926,137		41,358,276		40.93%	6,269,827	3,134,843	3,418,582	3,249,816	16,073,068		39,572,971		40.62%	Social Services	180,363	36,281	33,859	50,527	301,030		745,328		47.51%
Child Support Enforcement	524,079	181,389	198,411	191,441	1,095,320		2,934,789		37.32%	372,118	206,295	182,927	225,283	930,235		2,641,478		35.75%	Other	273,955	280,023	64,025	2,145	620,148		1,837,863		50.62%
Total	9,262,849	461,412	4,340,195	3,782,582	21,264,535		53,380,694		39.84%	8,145,023	3,935,763	4,522,209	4,296,123	20,901,138		51,538,125		40.55%	Category 50: Licenses & Permits									
Register of Deeds	413,276	139,359	132,275	64,981	749,892		1,510,583		49.64%	432,898	138,785	133,877	145,661	851,221		1,487,893		57.21%	Inspections	201,082	58,124	58,806	56,958	374,970		462,500		87.12%
Other	1,080	160	169	(355)	1,054		122,426		0.86%	211,791	45,945	101,623	43,559	402,918		462,500		87.12%	Total	615,438	58,284	191,250	121,584	1,125,916		2,071,949		62.37%
Category 60: Sales & Service																												
Animal Control	47,931	16,220	15,513	19,477	99,141		92,000		107.76%	28,138	12,992	3,841	9,481	54,452		70,516		77.22%	Health Department Fees	798,487	464,199	299,559	501,020	2,063,265		2,750,722		49.71%
Library Fees	79,071	24,230	24,899	22,610	150,810		3,722,749		55.42%	641,284	160,082	156,022	410,070	1,367,458		2,930,330		56.52%	Sheriff Fees	604,001	602,464	82,305	99,224	1,387,994		2,423,899		49.96%
Social Services Fees	221,649	216,632	215,003	212,103	865,388		1,190,639		72.68%	143,560	131,774	198,634	88,946	553,914		1,078,416		62.47%	Other	70,948	33,269	38,856	74,054	217,127		1,316,977		19.25%
Total	1,822,087	1,357,013	676,135	928,488	4,783,724		9,434,441		50.70%	1,159,190	1,124,999	658,790	781,205	3,724,184		7,930,860		46.96%	Category 70: Miscellaneous									
Interest Income	43,730	9,943	14,165	12,428	80,266		163,870		48.98%	41,852	12,633	7,531	15,200	77,216		207,474		37.22%	CFMVC	3,248,440	0	0	0	0		3,141,625		92.78%
Rent	93,634	70,155	66,585	57,801	288,175		714,995		40.30%	85,925	36,857	21,118	43,581	226,336		696,345		49.79%	Other	82,654	52,490	29,706	45,871	210,721		287,334		78.77%
Total	3,468,458	132,588	110,456	116,100	3,827,602		4,640,194		82.49%	3,394,182	136,826	117,363	143,525	3,791,896		4,577,327		82.84%	Category 80: Other Financing Sources									
Subtotal Category 10-70	32,664,736	11,638,400	69,982,972	42,276,563	160,119,547		273,387,902		58.57%	29,989,083	14,290,429	69,414,746	40,662,511	154,356,768		267,109,126		57.79%	Sale of Land & Buildings	31,784	9,442	11,579	0	52,805		0		0.00%
Gain/Loss	0	0	0	0	0		0		0.00%	15,407	0	19,767	0	35,174		0		0.00%	Sale of Fixed Assets/Cash Proceeds	16,542	50,253	24,307	8,837	99,939		0		0.00%
Transfers	136,463	1,047,714	7,114	3,759,784	4,951,095		9,004,232		54.99%	39,339	19,808	30	8,203	67,380		8,148,105		0.37%	Installment/Purchase Revenue	0	0	0	0	0		30,070		0.00%
Fund Balance - Former Health	0	0	0	0	0		1,231,825		0.00%	0	0	0	0	0		1,800,000		0.00%	Fund Balance - Communications	0	0	0	0	0		1,459,480		0.00%
Fund Balance Maintenance/Renovations	0	0	0	0	0		200,000		0.00%	0	0	0	0	0		7,004		0.00%	Fund Balance - Health	0	0	0	0	0		615,000		0.00%
Fund Balance - Industrial	0	0	0	0	0		500,000		0.00%	0	0	0	0	0		0		0.00%	Fund Balance - Industrial	0	0	0	0	0		0		0.00%
Fund Balance - Water & Sewer	0	0	0	0	0		10,457,238		0.00%	0	0	0	0	0		14,335,970		0.00%	Fund Balance Appropriated	0	0	0	0	0		0		0.00%
Total	32,849,545	12,745,809	70,025,972	46,045,204	165,223,385		298,783,073			30,052,030	14,310,237	69,449,437	40,677,689	154,489,392		293,474,685			Total General Fund	184,808	1,107,409	43,000	3,768,621	46,045,204		26,365,559		

**CROWN CENTER FINANCIAL SUMMARY**

	FY2012						FY2011					
	Actual			% Recognized			Actual			% Recognized		
	Jul-Sep	Oct	Nov	Dec	Total	Budget	Jul-Sep	Oct	Nov	Dec	Total	Budget
<b>Operating Revenues</b>												
Crown Center Building Rent	13,905	40,512	10,780	94,485	159,682	620,000	29,229	46,440	34,677	102,538	212,884	620,000
Crown Center Equipment Rent	7,686	22,207	9,915	55,417	95,225	212,000	15,910	19,825	19,007	33,190	87,932	175,000
Crown Center Recovered Expense	10,730	28,664	7,014	107,847	154,255	475,000	41,455	61,702	25,964	72,517	201,638	475,000
Crown Center Facility Surcharge	4,029	16,381	5,949	48,882	75,241	330,000	29,452	21,239	23,282	54,625	128,578	330,000
Crown Center Miscellaneous	252	923	0	621	1,796	10,000	252	636	485	1,030	2,403	10,000
Crown Center Ticket Rebates	751	1,634	0	5,549	7,934	45,000	3,744	83	7,478	4,222	15,527	30,000
Crown Center Box Office Fees	54	1,012	0	821	1,887	10,000	539	0	1,500	870	2,909	25,000
Crown Center Concessions	2,326	19,684	0	79,291	101,301	525,000	29,950	28,574	36,047	65,205	159,776	500,000
Crown Center Marketing Revenue	13,120	34,302	0	29,545	76,967	210,000	49,020	20,403	13,217	49,020	91,438	210,000
<b>Total Operating Revenues</b>	<b>52,854</b>	<b>165,319</b>	<b>33,658</b>	<b>422,458</b>	<b>674,289</b>	<b>2,437,000</b>	<b>195,551</b>	<b>198,902</b>	<b>161,637</b>	<b>342,995</b>	<b>903,085</b>	<b>2,375,000</b>
<b>Operating Expenses</b>												
Salaries	355,813	128,006	124,918	193,399	802,136	1,843,711	408,154	143,530	154,849	144,191	850,724	1,845,544
Benefits	101,631	36,467	38,255	78,278	254,631	589,584	111,346	28,305	42,100	108,358	290,109	523,213
Operating	67,500	0	0	0	67,500	400,000	0	66	0	4,241	4,307	300,000
Sponsored Events	65,648	61,149	115,777	152,636	395,210	942,000	75,695	42,208	85,908	125,816	329,627	950,000
Contracted Services	105,776	48,709	13,562	31,301	199,348	863,908	112,570	35,394	49,750	34,262	231,976	416,651
Maintenance & Repair	52,823	52,823	79,076	86,593	325,004	75,747	233,186	66,795	41,627	84,910	368,360	750,000
Utilities	220,269	42,222	36,615	72,954	372,060	728,017	233,186	66,795	41,627	84,910	426,518	766,889
Other	0	4,237	0	0	4,237	23,237	78,192	41,942	62,918	25,206	208,258	480,215
Capital Outlay	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Operating Expenses</b>	<b>1,023,149</b>	<b>373,613</b>	<b>408,202</b>	<b>615,162</b>	<b>2,420,126</b>	<b>6,260,457</b>	<b>1,112,357</b>	<b>416,049</b>	<b>512,899</b>	<b>668,573</b>	<b>2,709,878</b>	<b>6,032,512</b>
<b>Operating Rev over Operating Exp</b>	<b>(970,295)</b>	<b>(208,294)</b>	<b>(374,544)</b>	<b>(192,704)</b>	<b>(1,745,837)</b>	<b>(3,823,457)</b>	<b>(912,806)</b>	<b>(217,147)</b>	<b>(351,262)</b>	<b>(325,578)</b>	<b>(1,806,793)</b>	<b>(3,657,512)</b>

<b>Non Operating Revenues and Appropriated Fund Balance</b>												
Interest Earned on Investments	28	2	6	4	40	0	738	0	227	1,026	1,991	0
Sales Tax Contractors	0	0	0	0	0	0	52,287	0	11,029	20,212	83,528	0
Transfers In	0	0	0	0	0	0	170,750	56,917	56,917	36,158	320,741	683,000
General Fund	943,285	314,428	314,428	314,428	1,886,570	3,773,140	705,114	235,038	235,038	235,038	1,410,227	2,820,454
Prepared Food & Beverage	0	0	0	0	0	135,985	2,028,965	184,018	102,858	81,725	2,397,566	2,727,155
Appropriated Fund Balance	0	0	0	0	0	0	2,957,853	475,973	406,069	374,159	4,214,053	6,230,609
<b>Total Non-Operating and Fund Bal</b>	<b>943,313</b>	<b>314,430</b>	<b>314,434</b>	<b>314,432</b>	<b>1,886,610</b>	<b>3,909,125</b>	<b>2,957,853</b>	<b>475,973</b>	<b>406,069</b>	<b>374,159</b>	<b>4,214,053</b>	<b>6,230,609</b>
<b>Nonoperating Expenses</b>												
Arena/Theater	0	0	10,000	0	10,000	30,475	2,028,965	184,018	102,858	81,725	2,397,566	2,517,904
Transfer Out- General Fund	13,798	4,599	4,599	4,599	27,597	55,193	4,599	4,599	4,599	4,599	18,398	55,193
<b>Total Nonoperating Expenses</b>	<b>13,798</b>	<b>4,599</b>	<b>14,599</b>	<b>4,599</b>	<b>37,597</b>	<b>85,668</b>	<b>2,033,564</b>	<b>188,617</b>	<b>107,457</b>	<b>86,324</b>	<b>2,415,964</b>	<b>2,573,097</b>
<b>Non-Oper Rev over Non-Oper Exp</b>	<b>943,313</b>	<b>309,831</b>	<b>299,835</b>	<b>309,833</b>	<b>1,849,013</b>	<b>3,823,457</b>	<b>924,289</b>	<b>287,355</b>	<b>298,611</b>	<b>287,835</b>	<b>1,798,090</b>	<b>3,657,512</b>
<b>Total Revenue over Total Exp</b>	<b>(26,982)</b>	<b>101,537</b>	<b>(74,710)</b>	<b>117,129</b>	<b>103,176</b>	<b>0</b>	<b>11,483</b>	<b>70,208</b>	<b>(52,651)</b>	<b>(37,743)</b>	<b>(8,703)</b>	<b>0</b>